

## Machine-Intelligent Non-Acoustic Leak Detection



**Chuck Hansen**  
Sacramento, CA

**Charles Wilmut, PE**  
Dallas, TX

**Brad Weston**  
Swindon, England, UK





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## QUICKPOLL #1

### What is Your Non-Revenue Water (NRW) in Percent?

- A. Zero. Our Agency Has No NRW.
- B. 10-20%
- C. 20-30%
- D. 30-40%
- E. More Than 40%



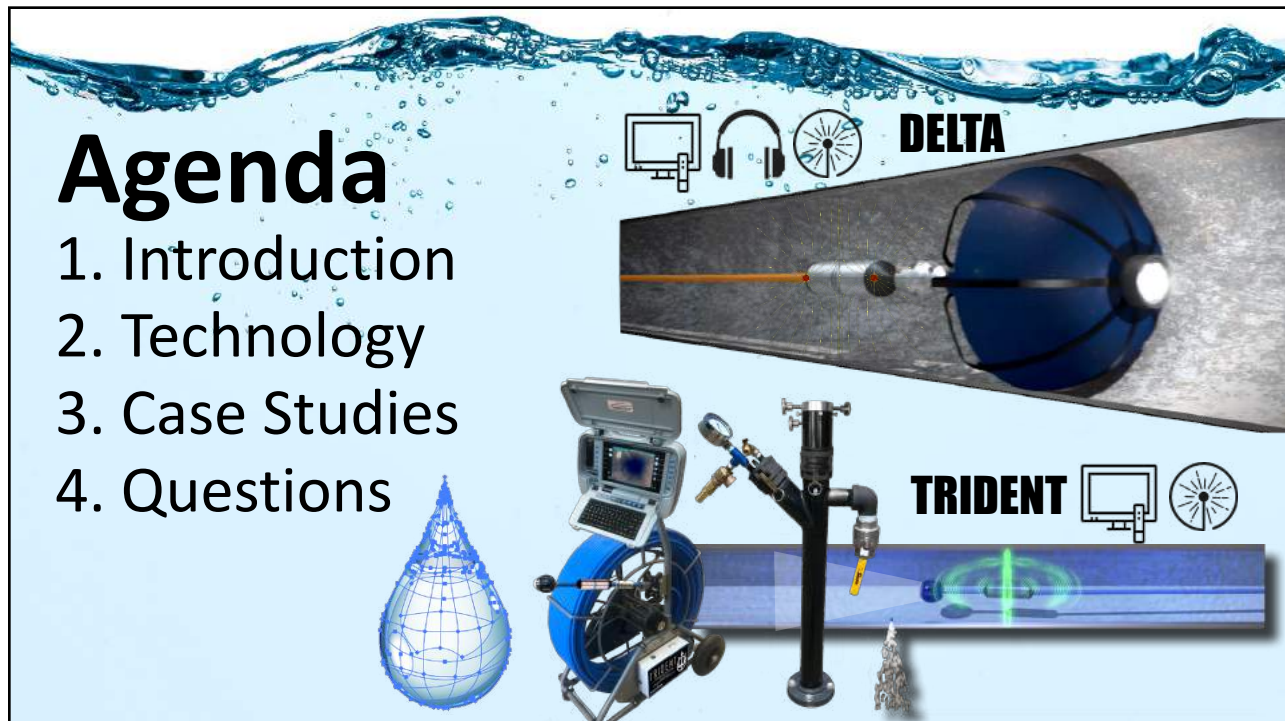


**Chuck Hansen**  
Sacramento, CA  
**Founder & Chairman.**  
Multi-Patent Holder.  
+40 Years Sewer & Water Asset Management. Working with over 2,000 utilities, worldwide.  
AWWA Water Main Committee.  
Founder & CEO  
Hansen Software Inc.  
1980-2007 (27 years).

**Charles Wilmut, PE**  
Dallas, TX  
**Senior Advisor,**  
**Electro Scan Inc.**  
+50 Years of Civil Engineering, including Pipe Condition Assessment & Evaluations.  
Former SVP, Burgess & Niple, Former Founder, GSW Engineers.  
US EPA Region VI, Construction Grants Division.

**Brad Weston**  
Swindon, England, UK  
**Managing Director,**  
**Electro Scan (UK) Ltd.**  
+10 Years of Field Inspection, including +3,000 Sahara & Untethered Acoustic Ball Insertions.  
Member, British Water  
Member, Future Water Association

Chuck Hansen, Mobile: +1 916 275 2921, [chuck@electroscan.com](mailto:chuck@electroscan.com)  
Charles Wilmut, P.E., Mobile: +1 214 529 7584, [charles.wilmut@electroscan.com](mailto:charles.wilmut@electroscan.com)  
Brad Weston, Mobile: +44 7739 358611, [brad@electroscan.com](mailto:brad@electroscan.com)



# Agenda

1. Introduction
2. Technology
3. Case Studies
4. Questions

**DELTA**

**TRIDENT**

Part 1

# Introduction

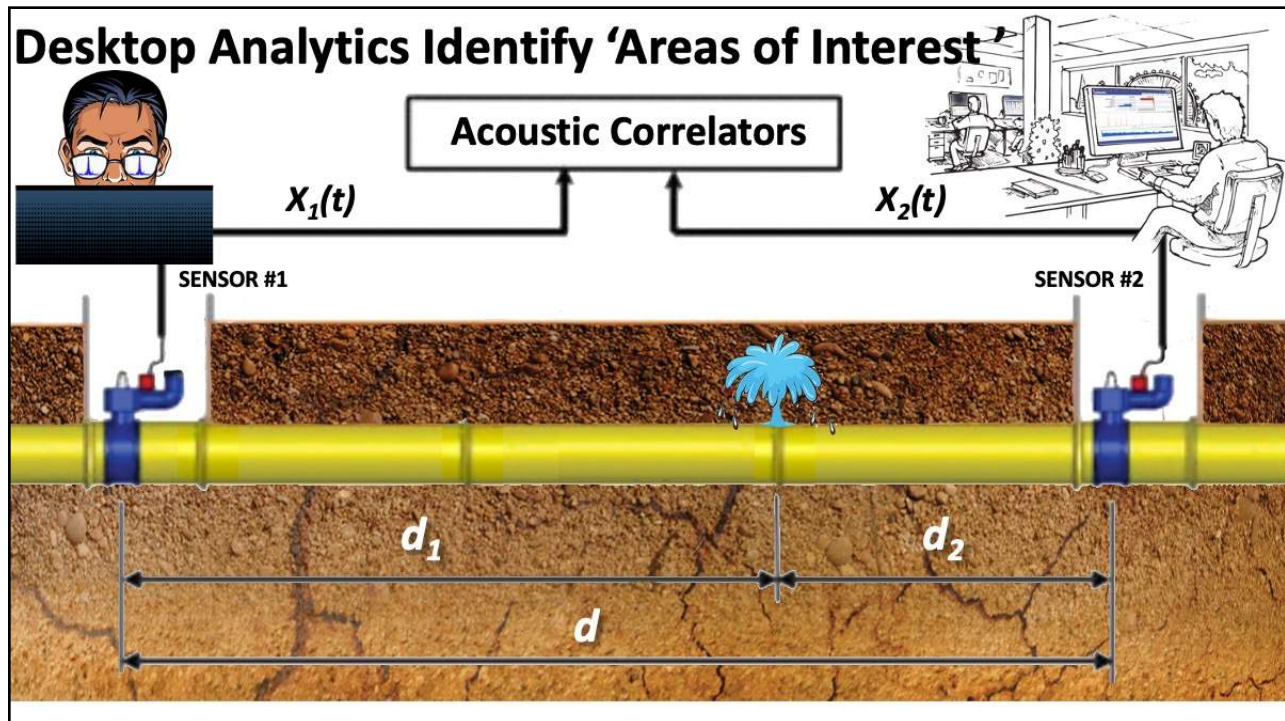


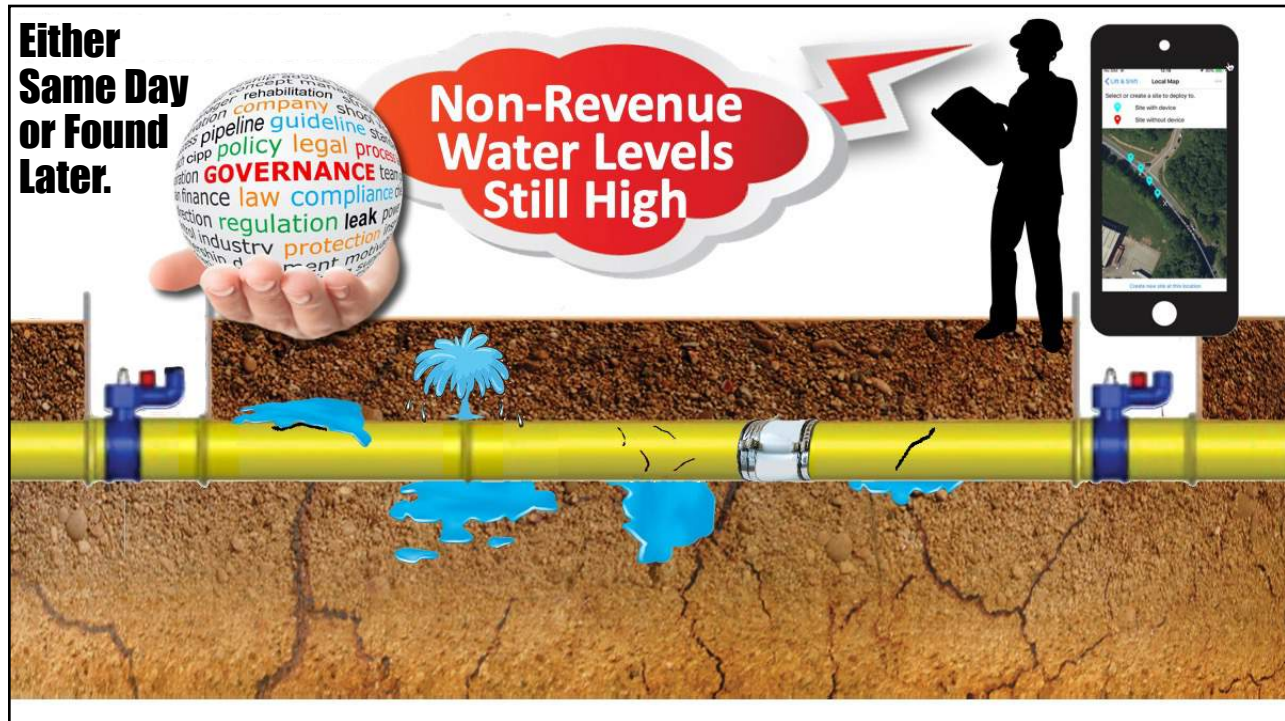
Chuck Hansen  
Sacramento, CA

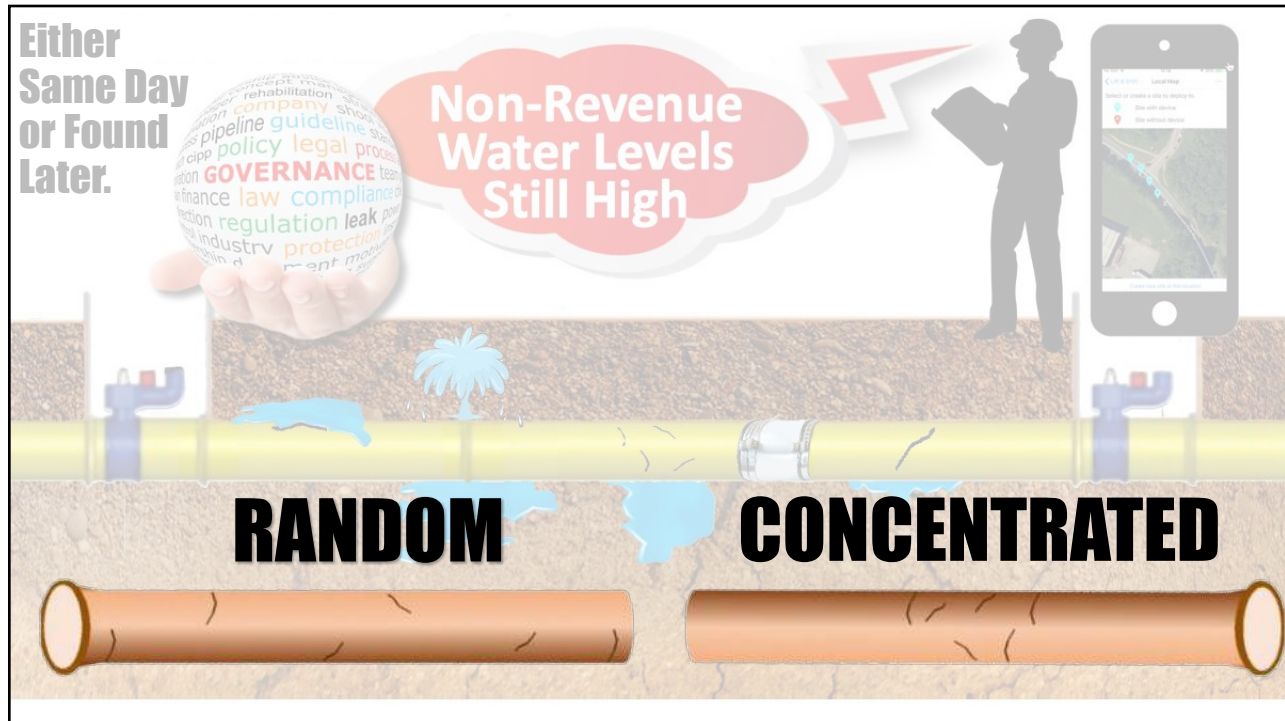
## DO WE REALLY NEED ANOTHER WAY TO FIND A LEAK?

<b>Acoustic Data Loggers, Hydrophones</b> 	<b>Acoustic + CCTV</b> 	<b>Helium Gas Tracer</b> 	<b>Untethered Acoustic</b> 	<b>Sahara Leak Detection</b> 	<b>Electro-Magnetic</b> 	<b>Transient Pressure</b> 	<b>Magnetic Flux</b> 	<b>FitBit Sensors</b> 	<b>LIDAR LIGHT DETECTION AND RANGING</b> 	<b>Self-Fixing Leak Detection</b> 	<b>Low Flying Aerials</b> 	<b>Low Elevation Drone</b> 	<b>Satellite</b> 
<b>Dye Testing</b> 	<b>Smoke Testing</b> 	<b>CCTV Inspection</b> 	<b>Zoom CCTV Cameras</b> 	<b>Laser Profiling</b> 	<b>Acoustic Sensors</b> 	<b>Sonar</b> 	<b>Laser + Sonar</b> 	<b>Multi-Sensor</b> 	<b>Video Micrometer</b> 	<b>Infrared Thermograph</b> 	<b>Ground Penetrating Radar</b> 	<b>Wall Thickness Testing</b> 	<b>Fiber Optics</b> 

# Leak Detection: Past & Present







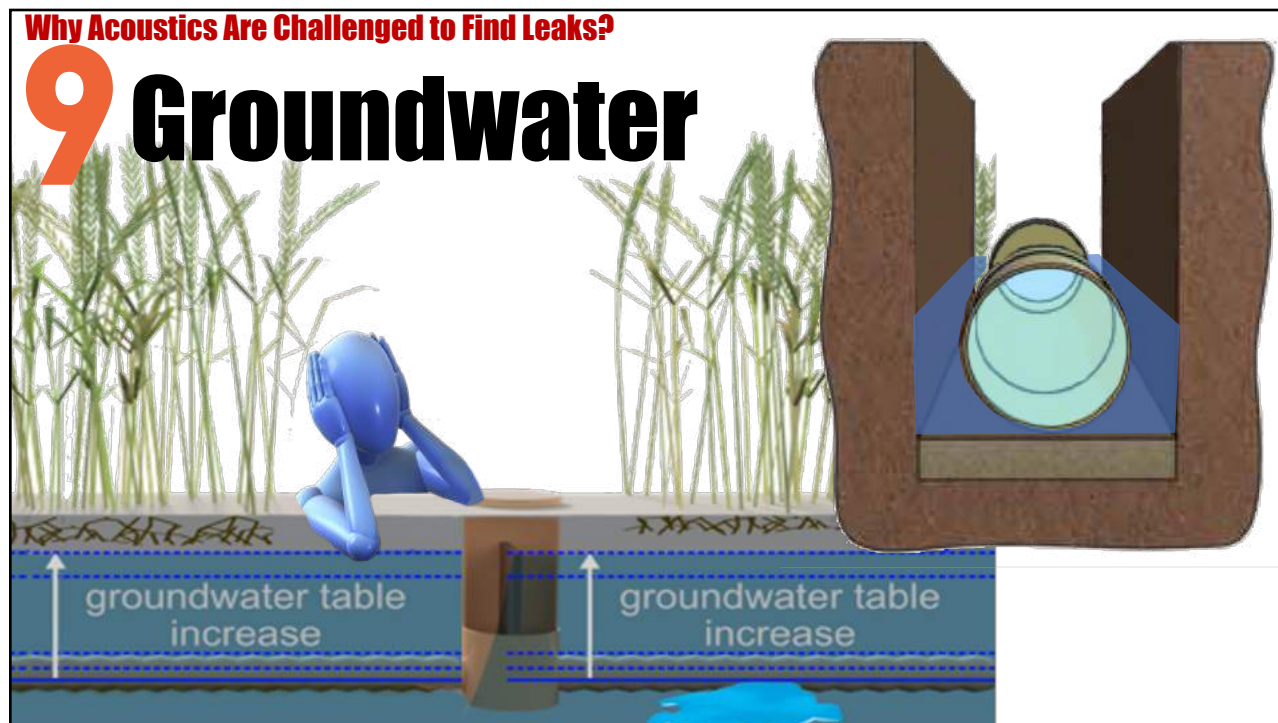


## Why Acoustic Sensors & Data Loggers Are Challenged To Find Water Leaks?

### Why Acoustics Are Challenged to Find Leaks?

# 10 Household Water Usage







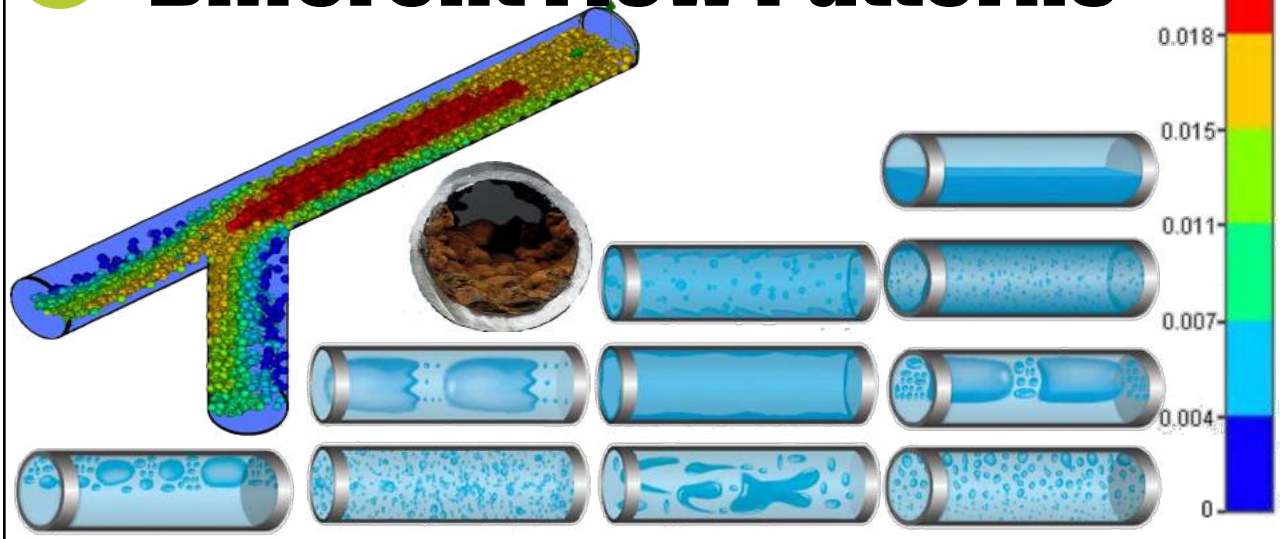
Why Acoustics Are Challenged to Find Leaks?

# 7 Coupling & Repairs



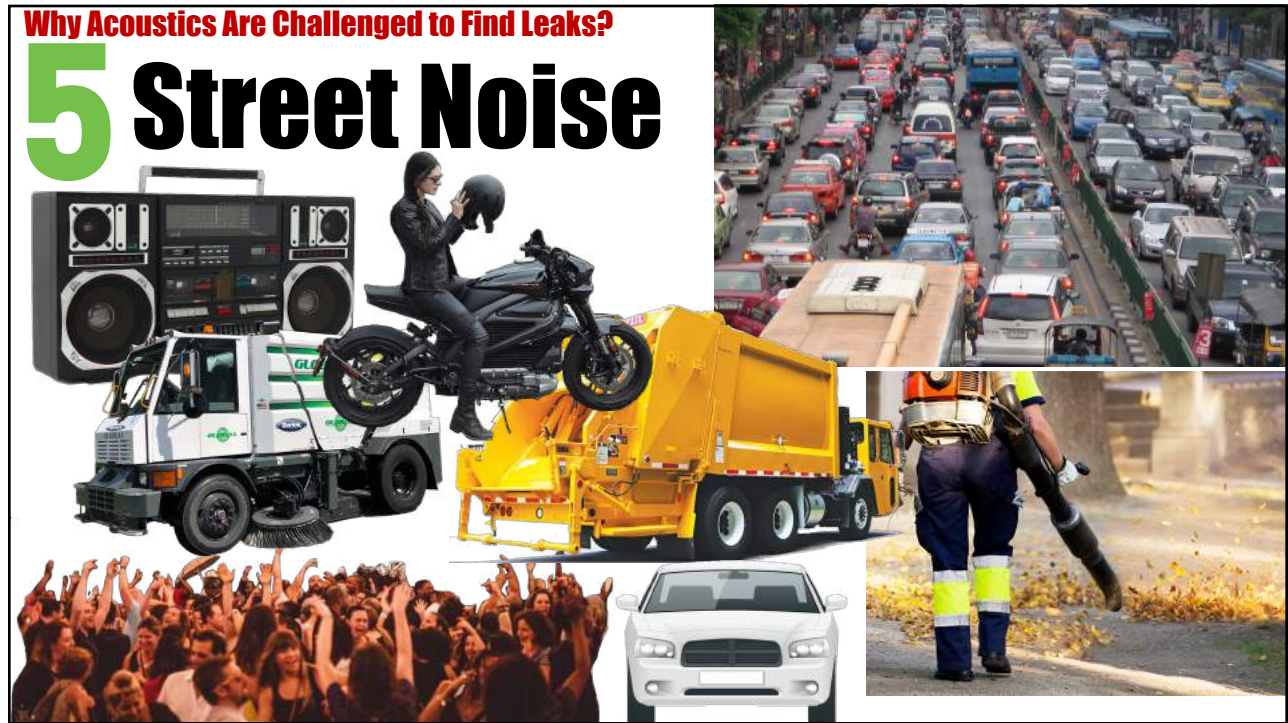
Why Acoustics Are Challenged to Find Leaks?

# 6 Different Flow Patterns



**Why Acoustics Are Challenged to Find Leaks?**


# 5 Street Noise



This collage illustrates various sources of street noise. It includes a large boombox, a person on a motorcycle, a white street sweeper truck, a yellow garbage truck, a white car, a crowd of people at a concert, a traffic jam on a highway, and a worker in safety gear using a tool on a road.

**Why Acoustics Are Challenged to Find Leaks?**

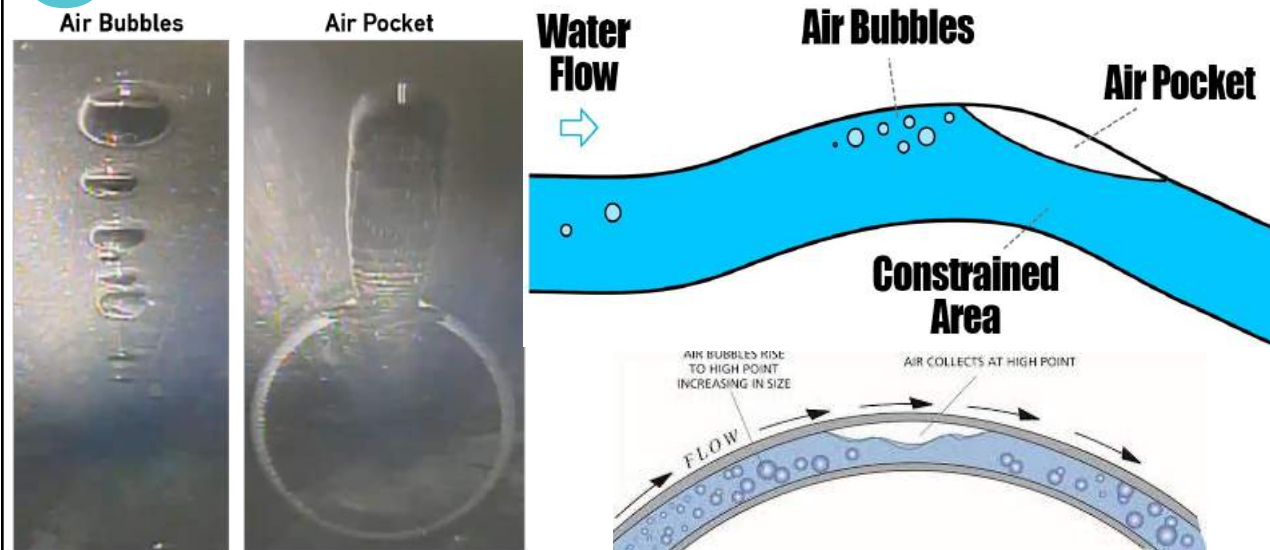
# 4 Trenching & Bedding



This section shows two photographs of trenching and bedding work. The left photo shows blue pipes laid out in a trench. The right photo shows black pipes with blue valves being installed in a trench. A blue cartoon character is visible in the top right corner.

Why Acoustics Are Challenged to Find Leaks?

# 3 Air Bubbles & Pockets



Why Acoustics Are Challenged to Find Leaks?

# 2 Judgment: AI & Human



## What?

**AI for Acoustic Leaks is Our Entire Business!**



**The 'Biggest' Challenge...**

# 1 Acoustics Can't Hear Leaks at Low Pressures





**OLD WAY**

## And, Can't Provide GPM.

**'Ability to Hear'** **OLD WAY**

**NEW WAY** **electroscaninc. 'Size of Hole'**



360 psi  
 300 psi  
 220 psi  
 145 psi  
 74 psi

50 100 150 200 250 300 350 400

Difficult, if Not Impossible to Hear

**Distributed Cracks**

**Localised Cracks**

**Joint Leakage**

**Customer Tap Connections**

## QUICKPOLL #2

**Electro Scan Surveys Are Dependent on Which of the Following:**

- A. Ambient & Street Noise**
- B. Pipe Pressure**
- C. Groundwater & Surrounding Ponding**
- D. Flow Velocities**
- E. Choose Multiples**

A graphic titled "Technology Part 2" featuring a blue water drop with a grid pattern on the left. The background is a dark blue cityscape at night with a bright sun or light source on the left. Two circular portraits of speakers are shown: Chuck Hansen (Sacramento, CA) and Charles Wilmut, PE (Dallas, TX). The text "5.4 GPM" is visible in the bottom left corner. The word "Technology" is written in large white letters at the top. Other text includes "SCANNING", "COMP", and "SEARCH".

Part 2

# Technology

5.4 GPM

SCANNING

COMP

SEARCH

Chuck Hansen  
Sacramento, CA

Charles Wilmut, PE  
Dallas, TX

# Recent Awards

**NOV 2020**

**Water Dragons**  
 Electro Scan Wins 2020 UK Water Dragons Event

Future Water Association  
 Informing. Innovating. Influencing.

Meet The Dragons


**JAN 2021**

**LEAK DETECTION SOLUTION OF THE YEAR 2021**

**LEAK DETECTION SOLUTION OF THE YEAR 2021**

ELECTRO SCAN INC.

**JUNE 2021**

**6th Annual Environment + Energy LEADER**

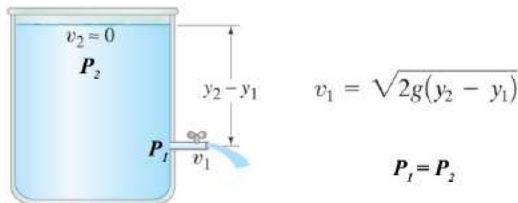
Environment + Energy LEADER  
 electro scan  
 TOP PRODUCT  
 2021

## FAQ

#1

# How Are Leaks Measured in Gallons Per Minute

### Torricelli's Law

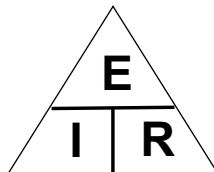


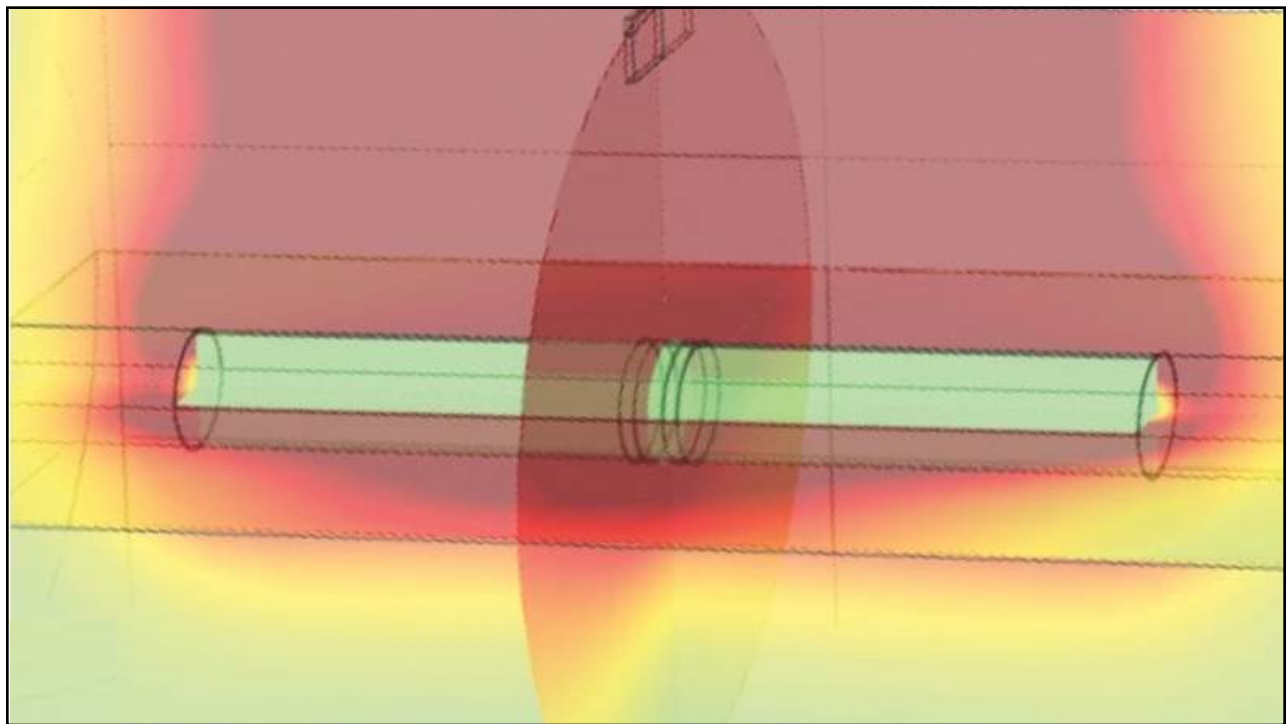
$$P_1 + (\frac{1}{2})\rho(v_1)^2 + \rho g y_1 = P_2 + (\frac{1}{2})\rho(v_2)^2 + \rho g y_2$$

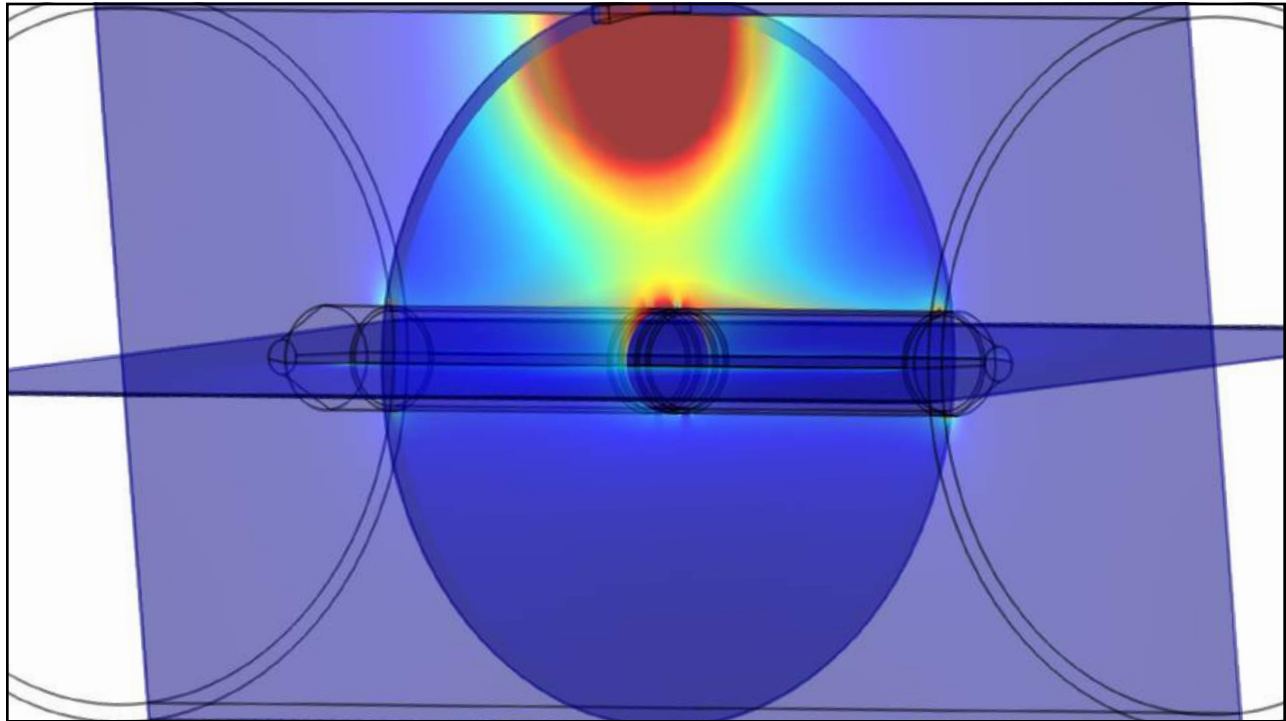
### Ohm's Law

- E = IR
- I = E/R
- R = E/I

Where:  
 "E" volts  
 "I" amps  
 "R" ohms





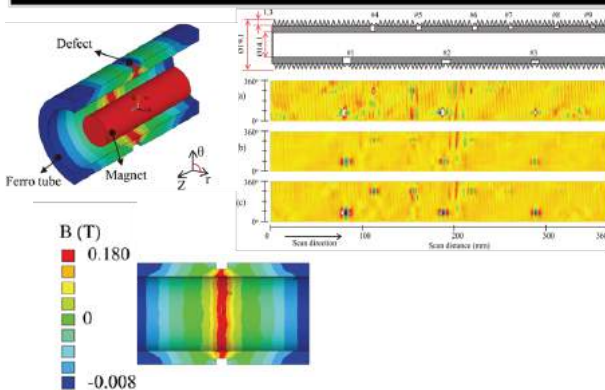


## ELECTRO-MAGNETIC

**No Precise Leak Location.**

**Unable to Estimate Leak Quantity.**

**Prone to Stray Interference.**

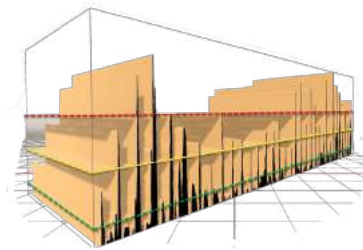
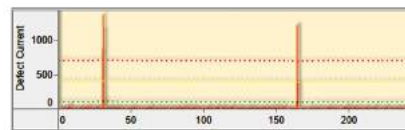


## ELECTRO-SCAN

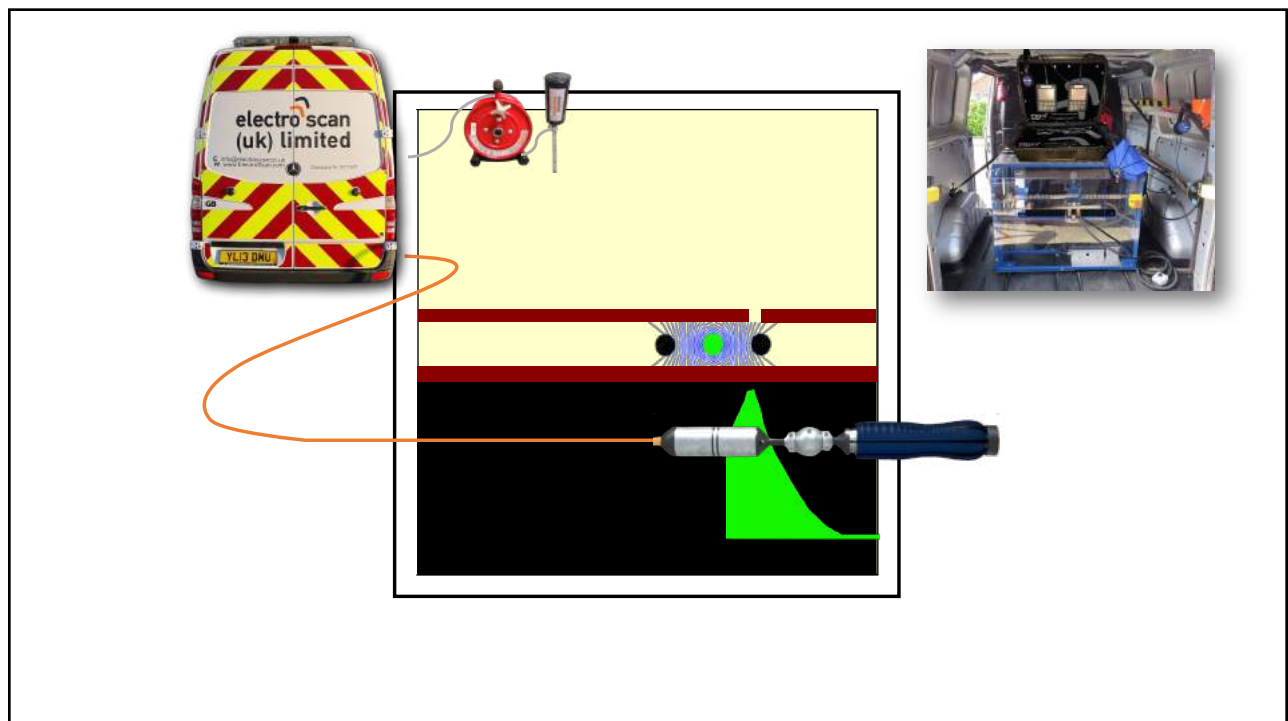
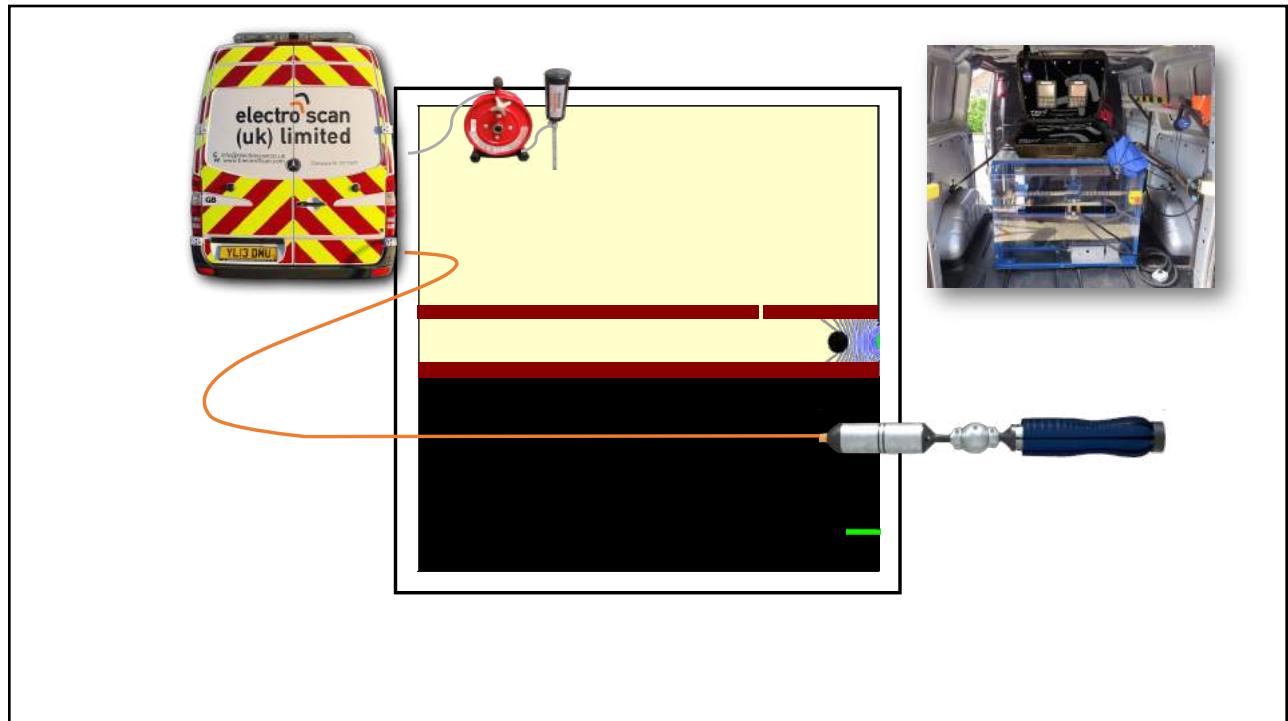
**Leak Location Within 1-Inch.**

**Leaks Severities in GPM or LPS.**

**Not Prone to Stray Interference.**

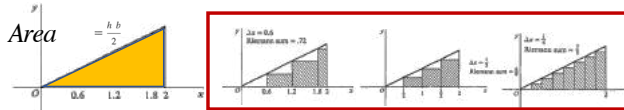




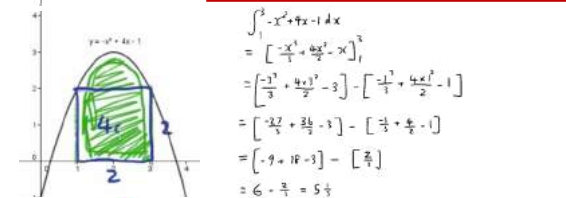


## How are Leaks Calculated?

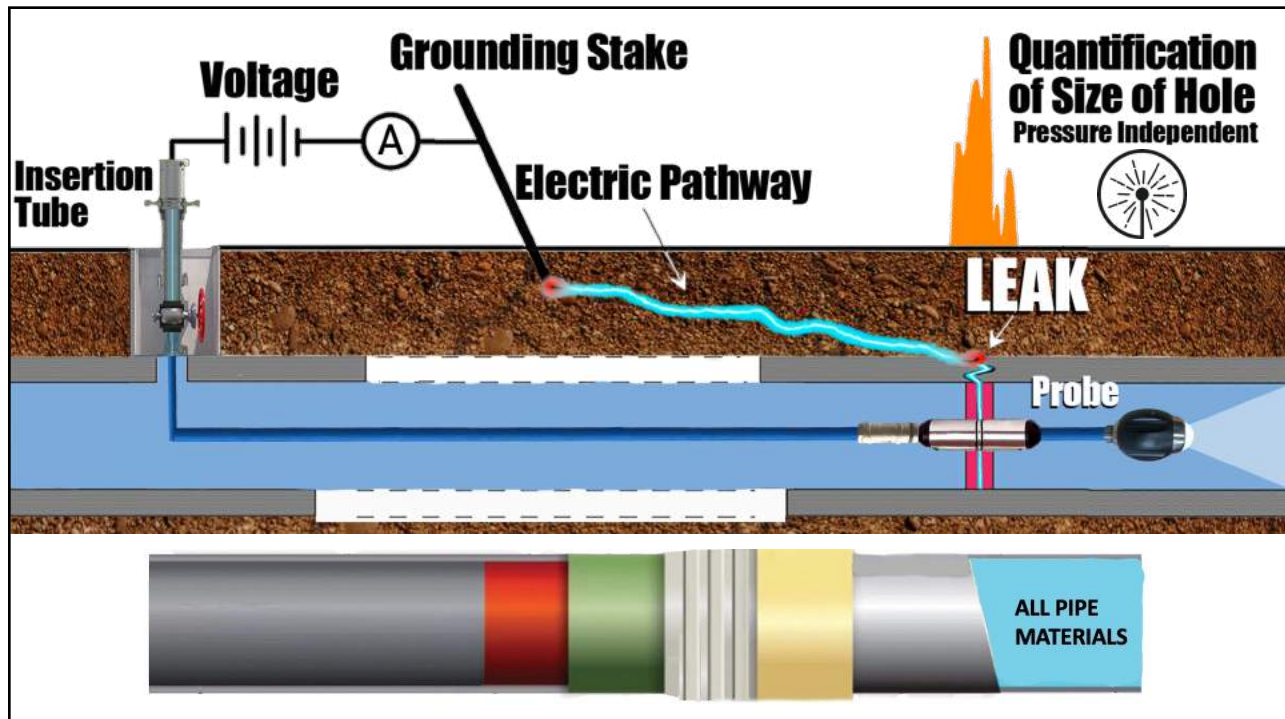
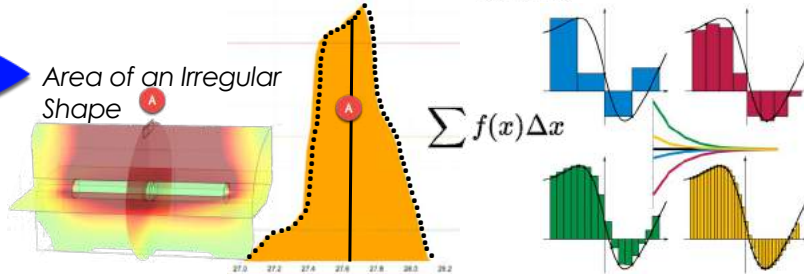
**A** Area of a Triangle

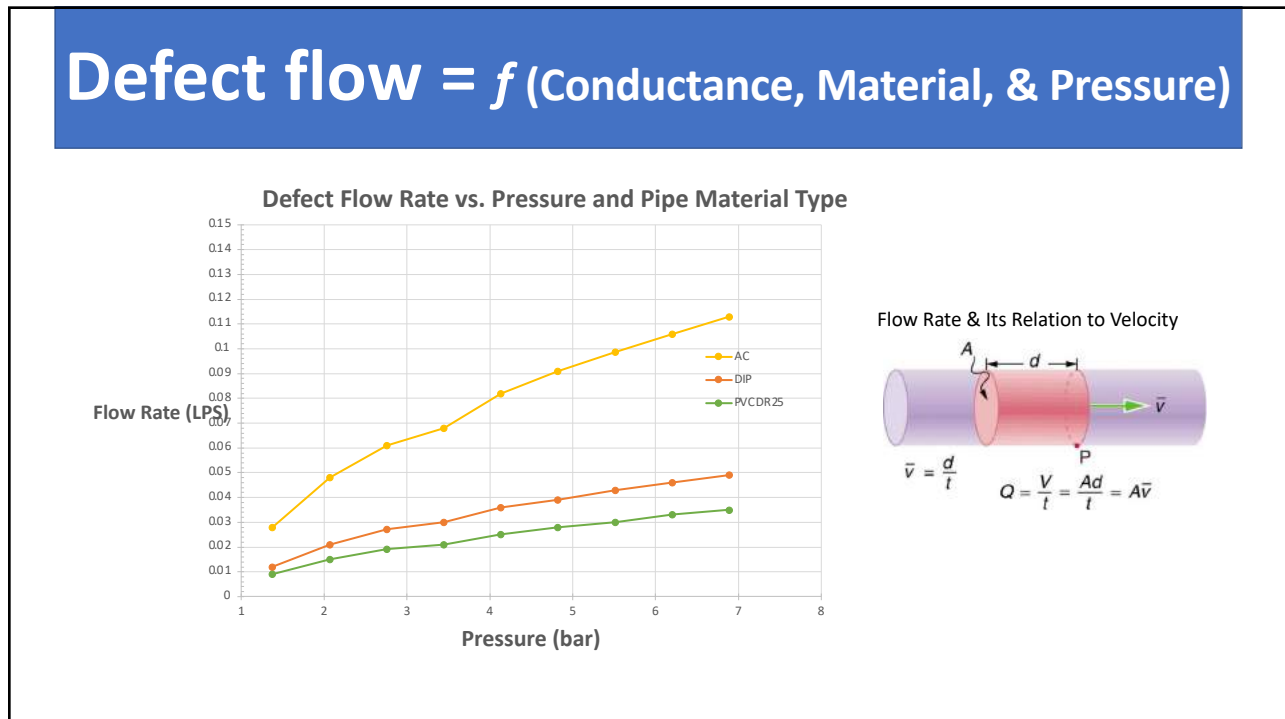
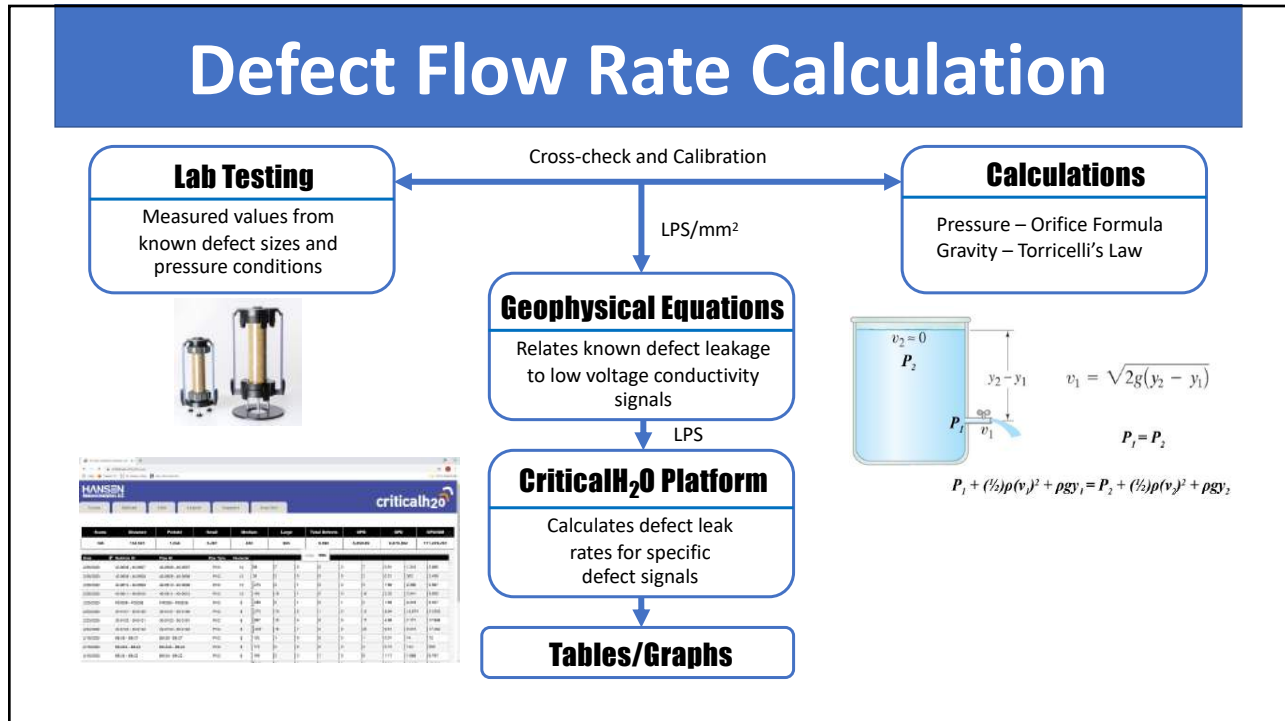


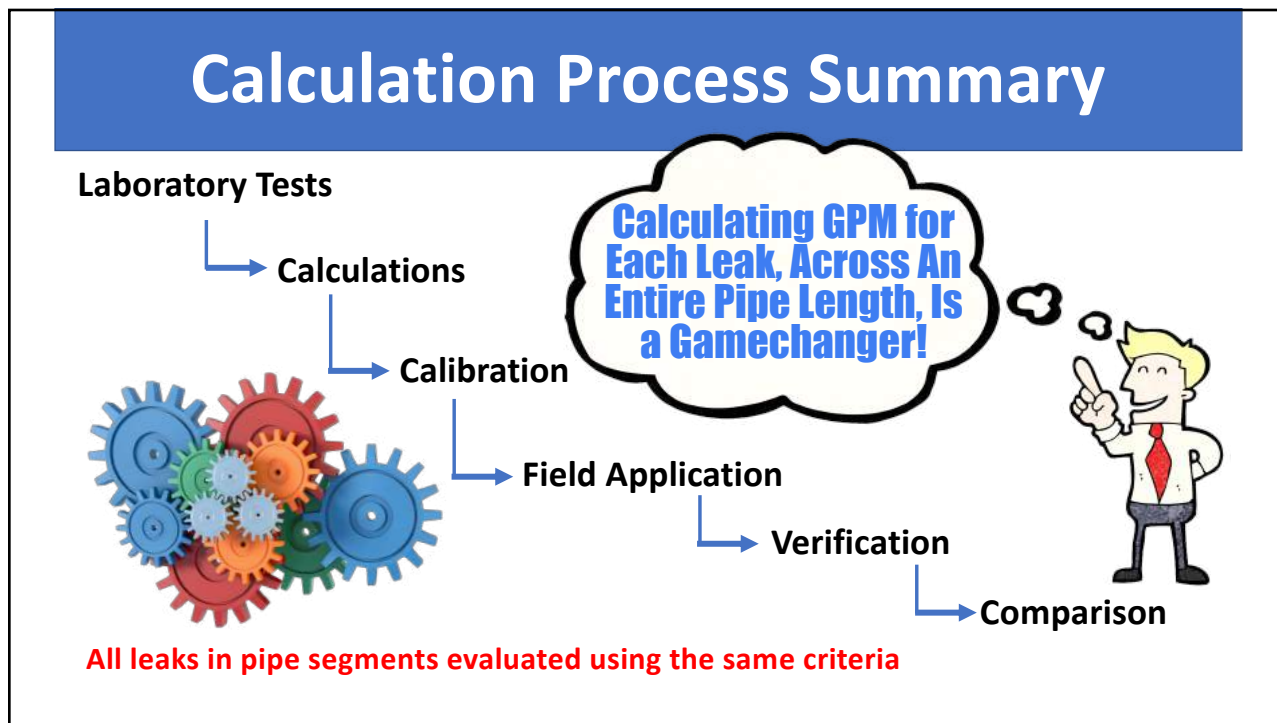
**B** Area of a Curve



**C** Area of an Irregular Shape



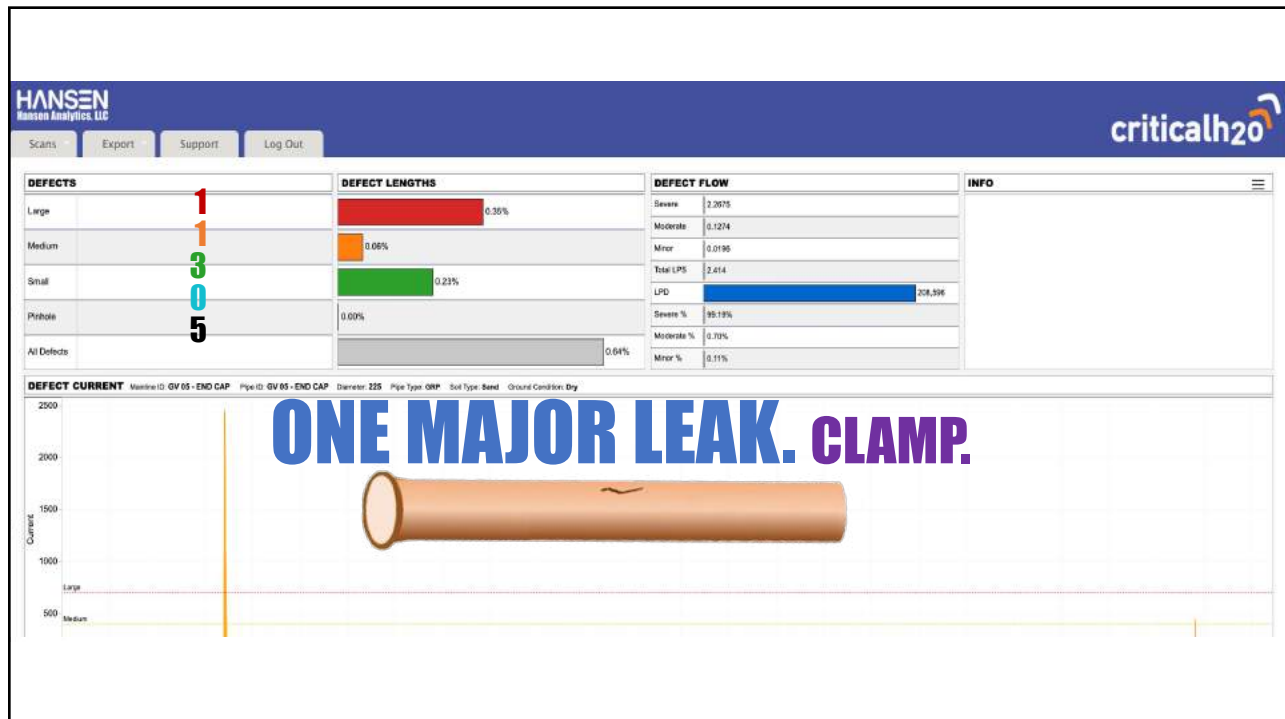
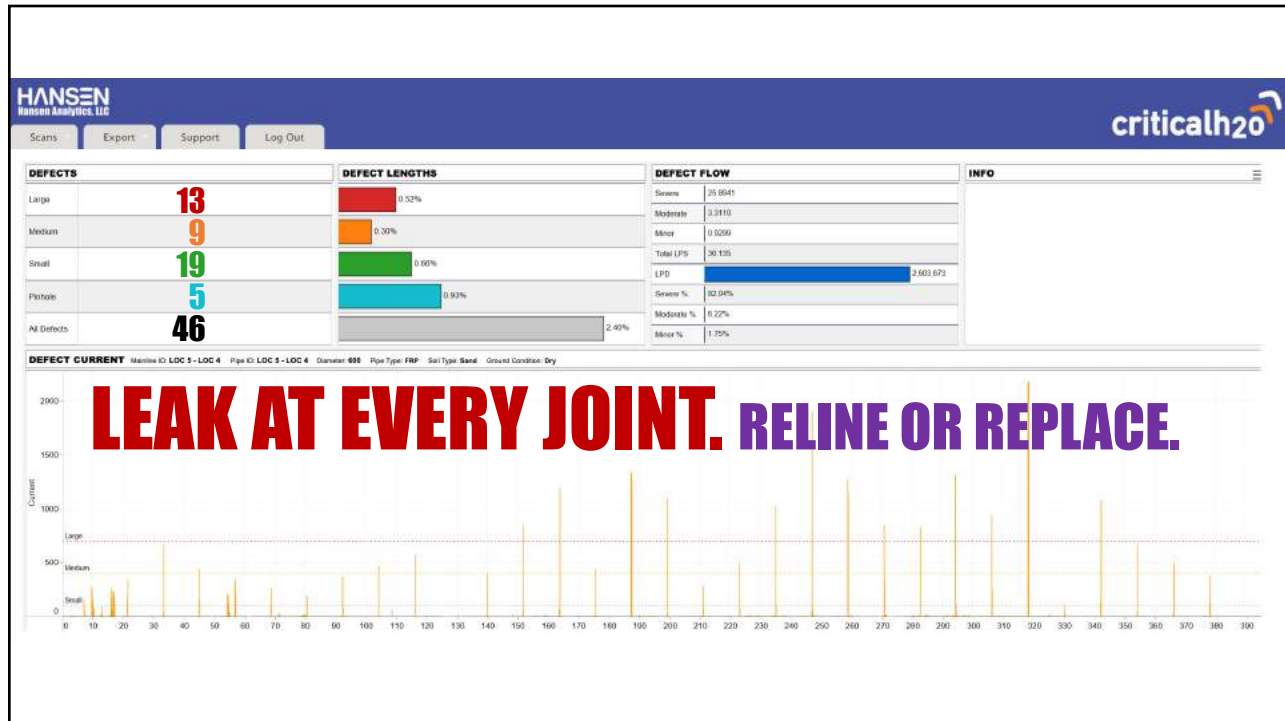




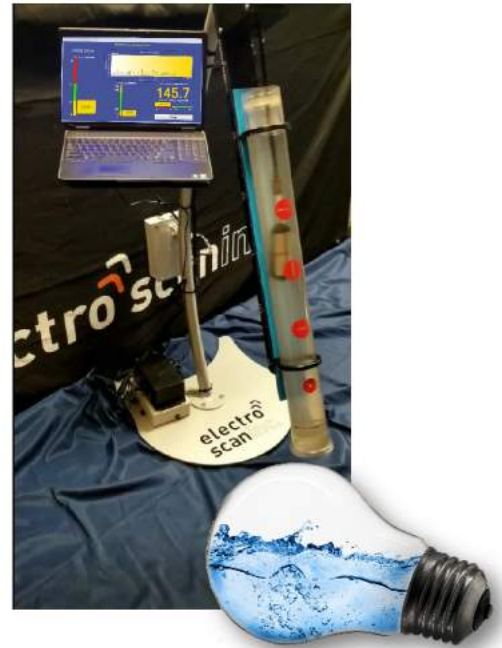
**LINK TO OTHER SURVEY MODULES**

**Navigate:**

- Defect Current
- Raw Defect Current
- Defect by Location
- CCTV
- Acoustic
- Helium Tracer
- Pressure Transient
- All Scans

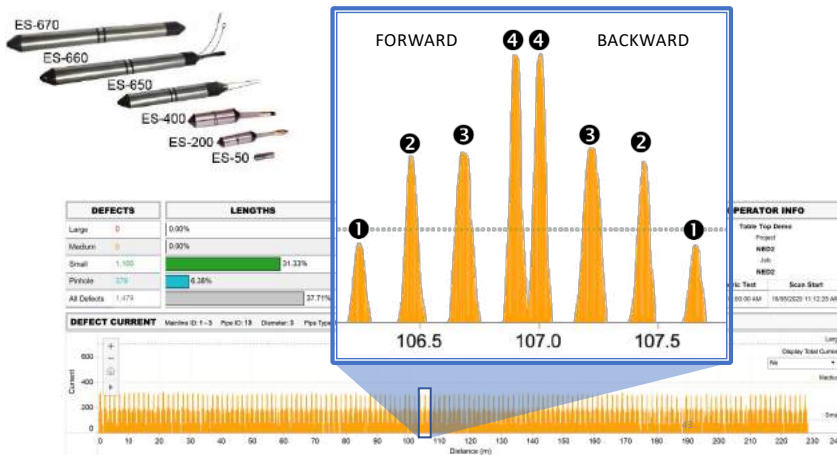


### Scientific Principle




 **Bernoulli Equation, Plus Ohms' Law,  
 Plus Torricelli's Law.**


### Scientific Principle



**Electro Scan's Use of Ohms Law  
 Provides Unmatched Data Repeatability.**







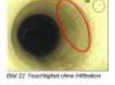
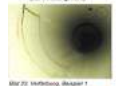












**Roland Wanick**  
IKT

**Chuck Hansen**  
Electro Scan

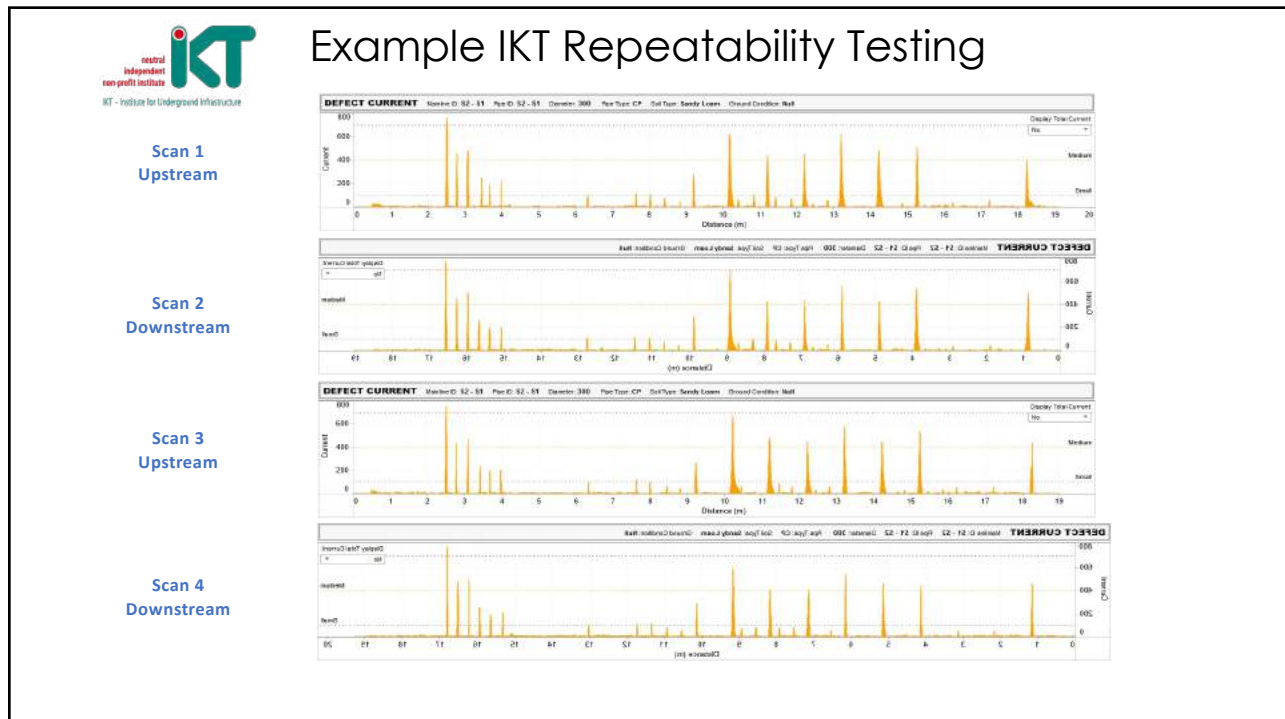


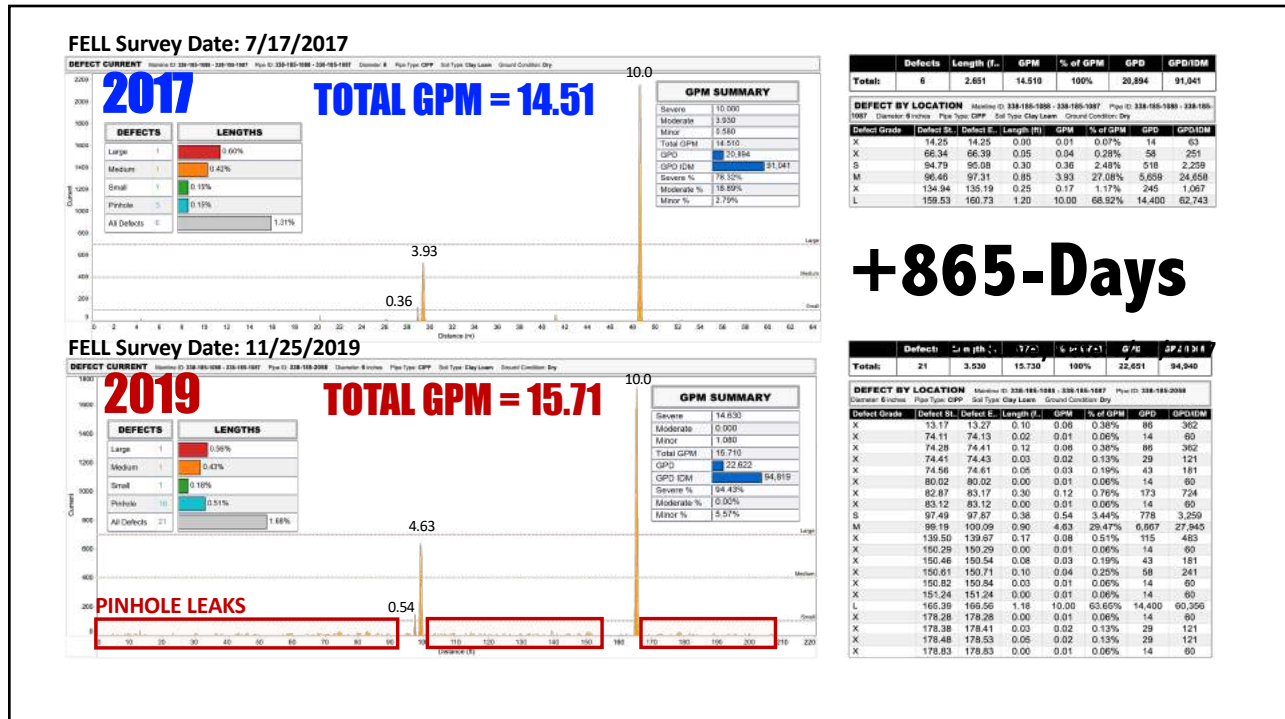
**Mike App**



Gelskirchen, Oktober 2018





# Testing Pipe Walls That May Not Leak





# Testing Pipe Walls That May Not Leak

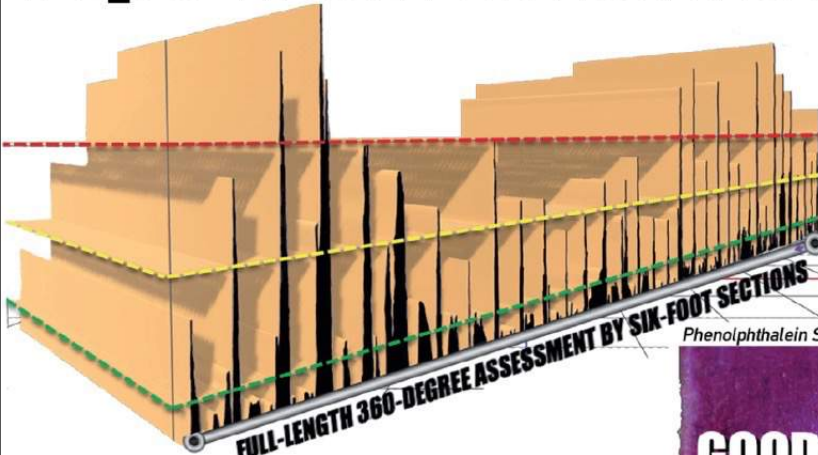


**GOOD  
CIPP**

# Testing Pipe Walls That May Not Leak



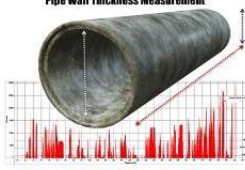
# Pipe Wall Thickness



**FULL-LENGTH 360-DEGREE ASSESSMENT BY SIX-FOOT SECTIONS**

Wall Thickness Measured By Electro Scan.  
Missed By Acoustic Sensors & CCTV Cameras.

Asbestos Cement Pipe  
Pipe Wall Thickness Measurement

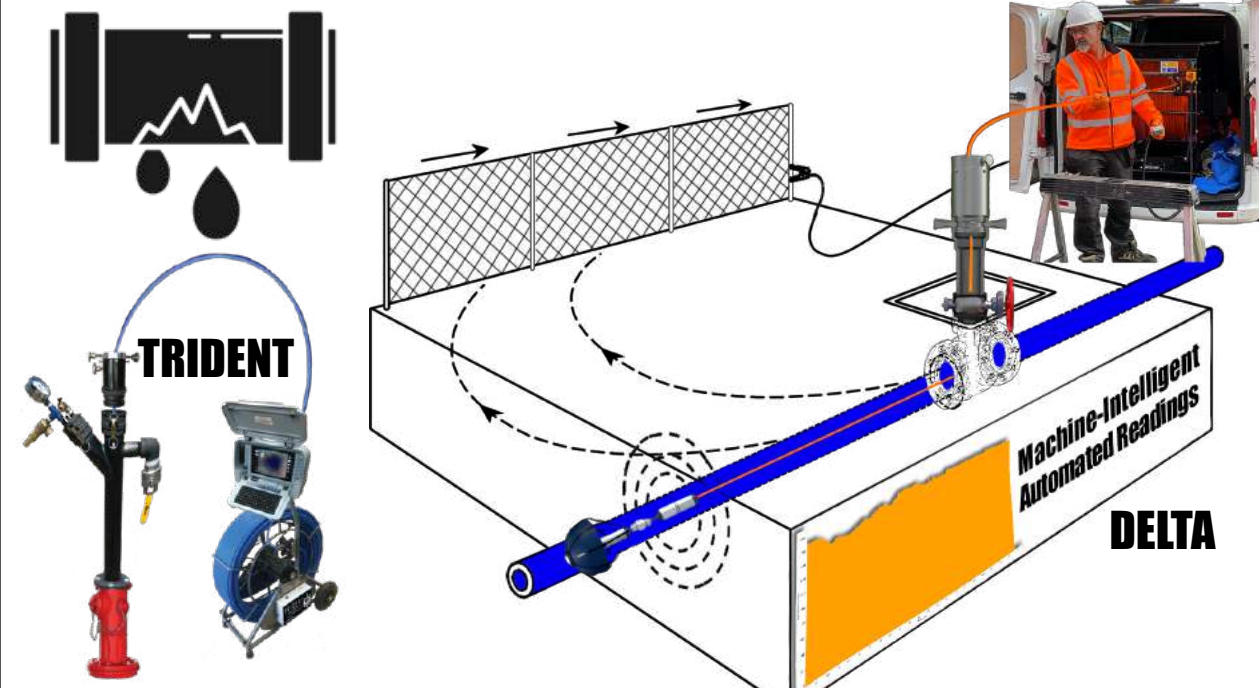
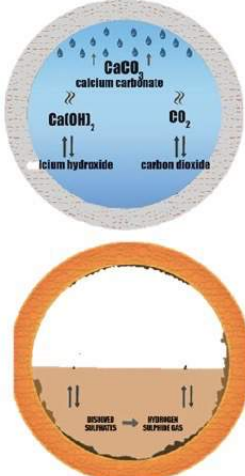


CaCO<sub>3</sub>  
calcium carbonate

Ca(OH)<sub>2</sub>      CO<sub>2</sub>  
calcium hydroxide      carbon dioxide

Phenolphthalein Stain Testing

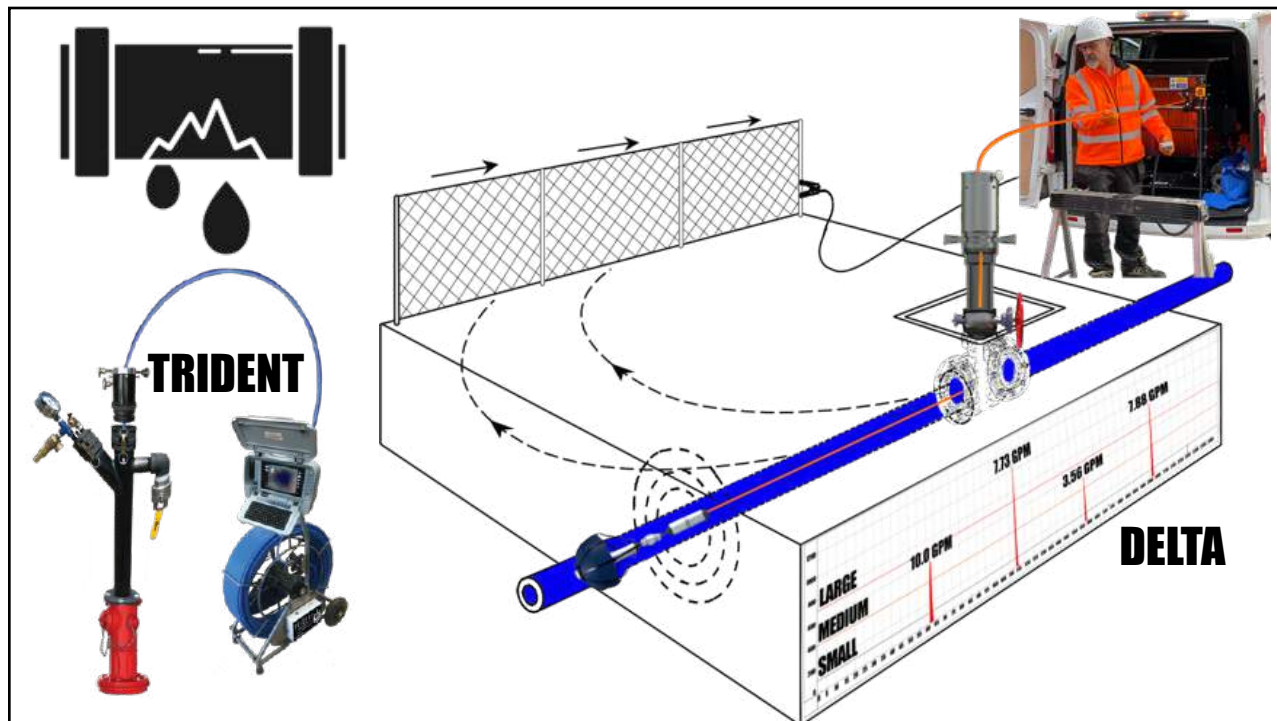
**GOOD BAD**



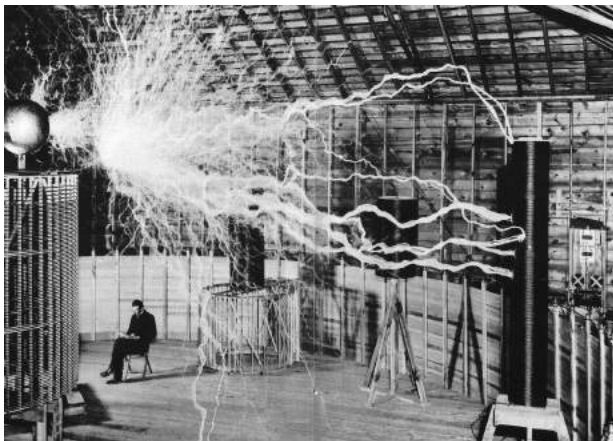
**TRIDENT**

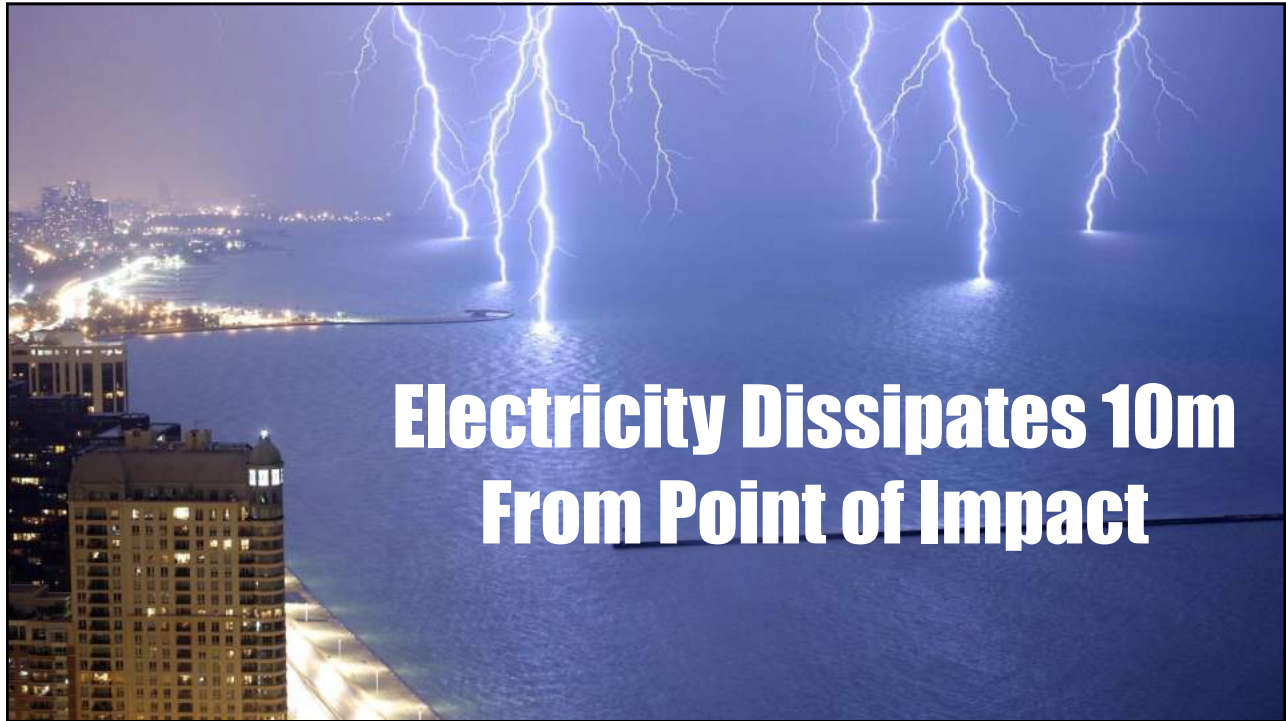
**Machine-Intelligent Automated Readings**

**DELTA**

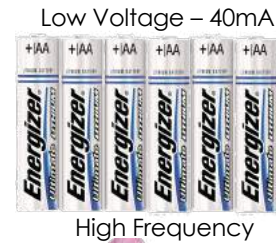
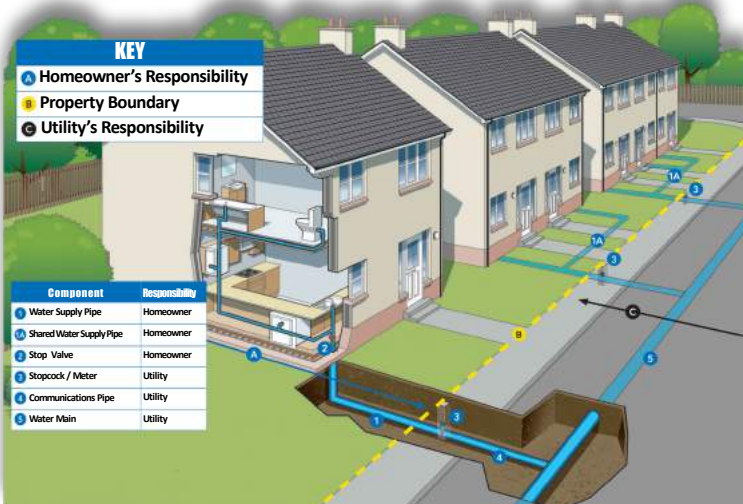


# Is It Safe?



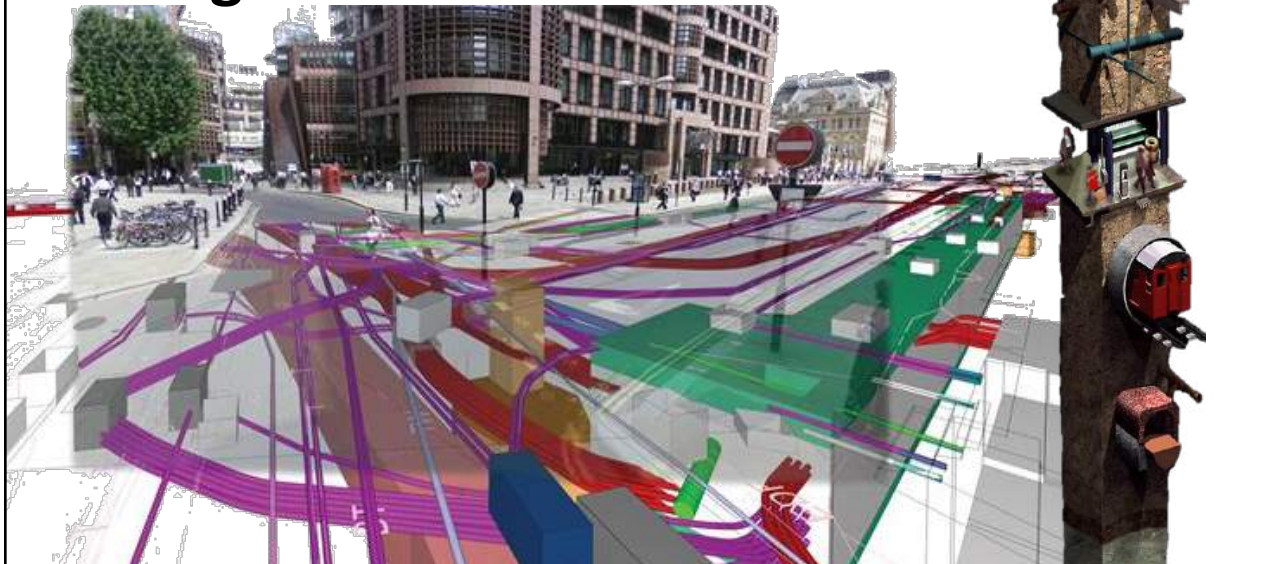


## Electro Scan 'Fully & Safely' Dissipates in Less Than 1 Meter



Using 24v DC, w/Probe output of 11v AC.

## What About Interference from Underground Lines?



electroscaninc.

Email: [info@electroscan.com](mailto:info@electroscan.com)

Website: <https://www.electroscan.com>



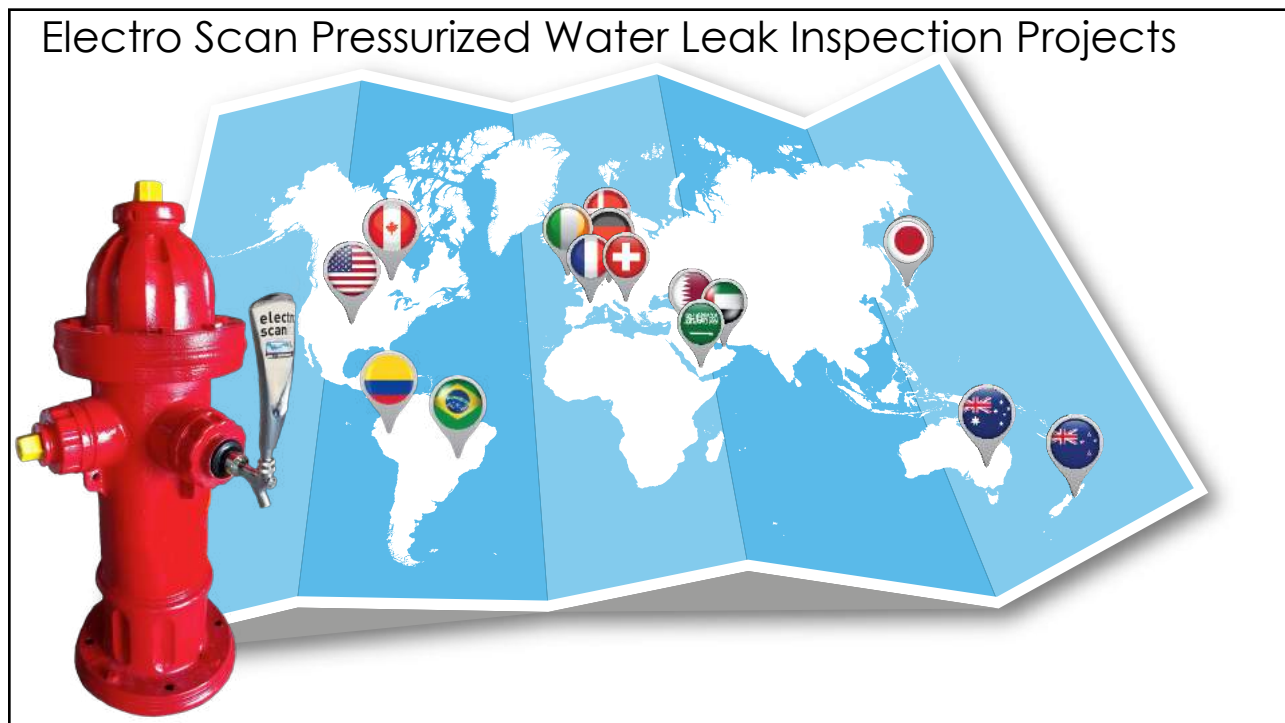
## Japanese Certification Water Tightness Testing Using Electroscan

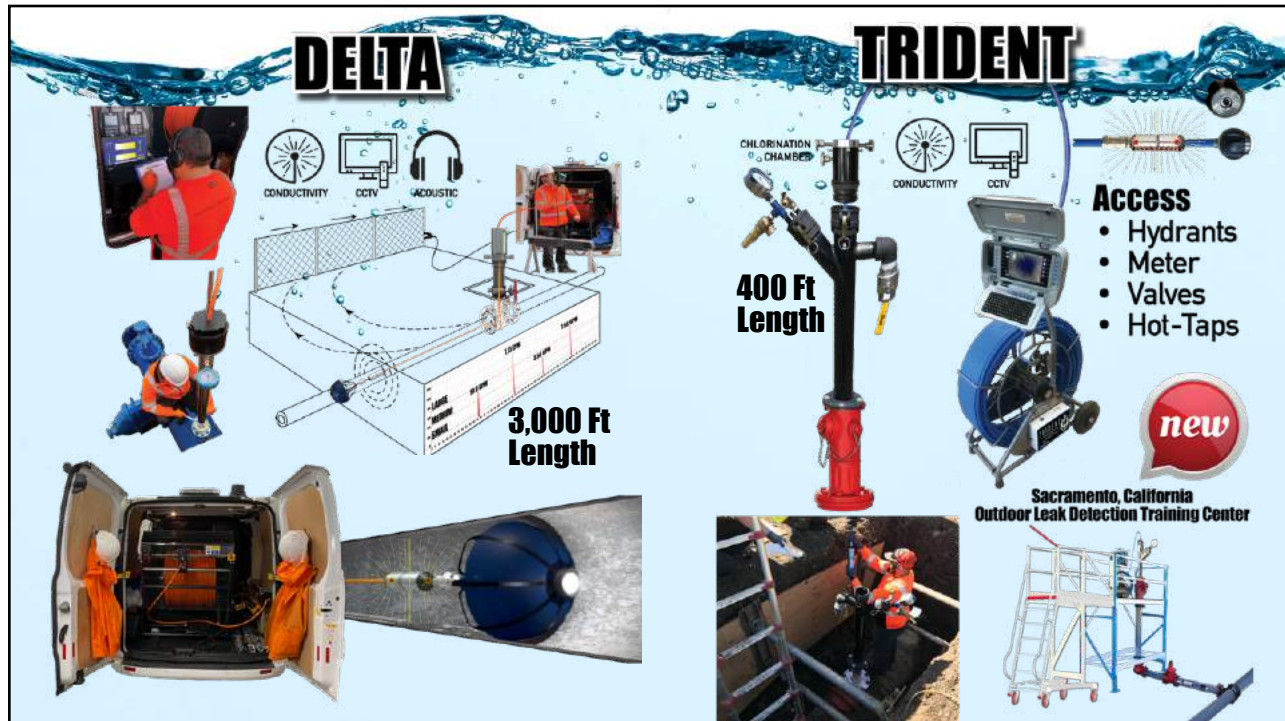


electroscaninc.

Email: [info@electroscan.com](mailto:info@electroscan.com)

Website: <https://www.electroscan.com>





## QUICKPOLL #3

What technology locates & measures leaks in Gallons per Minute?

- A. Acoustic Sensors
- B. Data Loggers
- C. Low Voltage Conductivity or FELL
- D. Data Correlators
- E. Satellites





## Part 3

# Case Studies



**Brad Weston**  
Swindon, England, UK




**Chuck Hansen**  
Sacramento, CA









# Congratulations!




**YorkshireWater**

**Water Services Agreement**  
**Lot 5 – Clean R&M 'Innovation Market Place'**

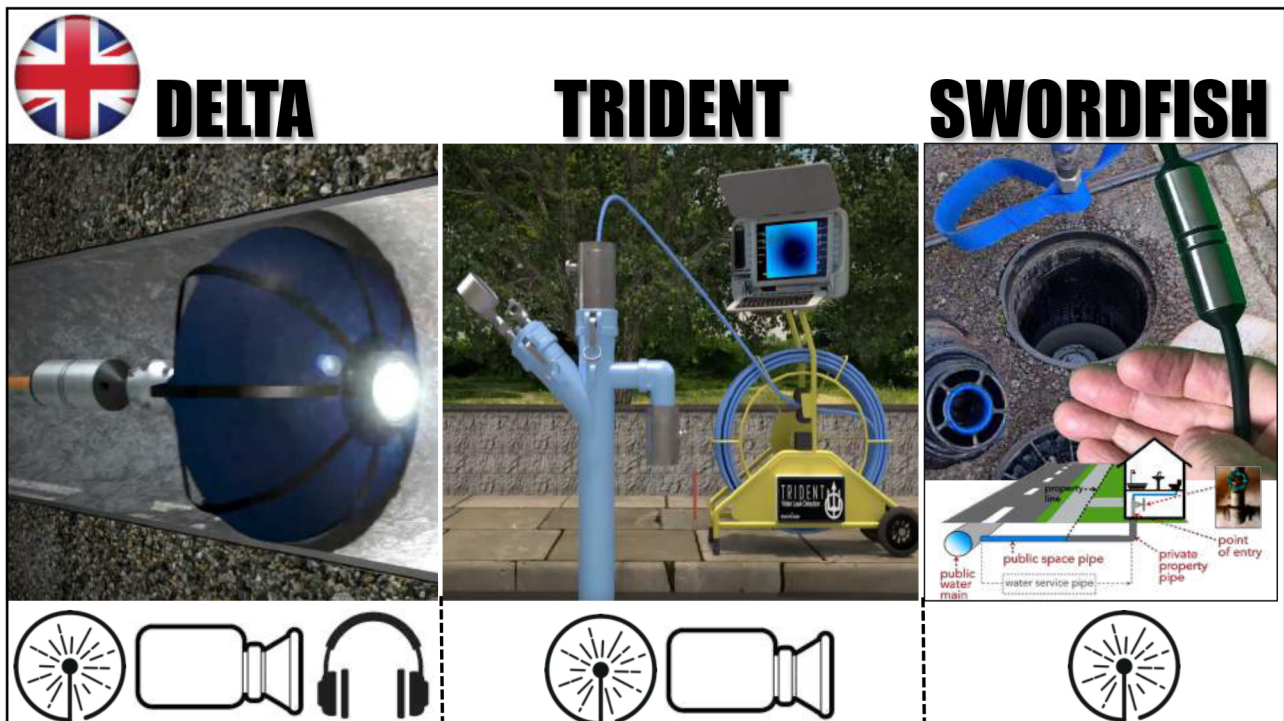
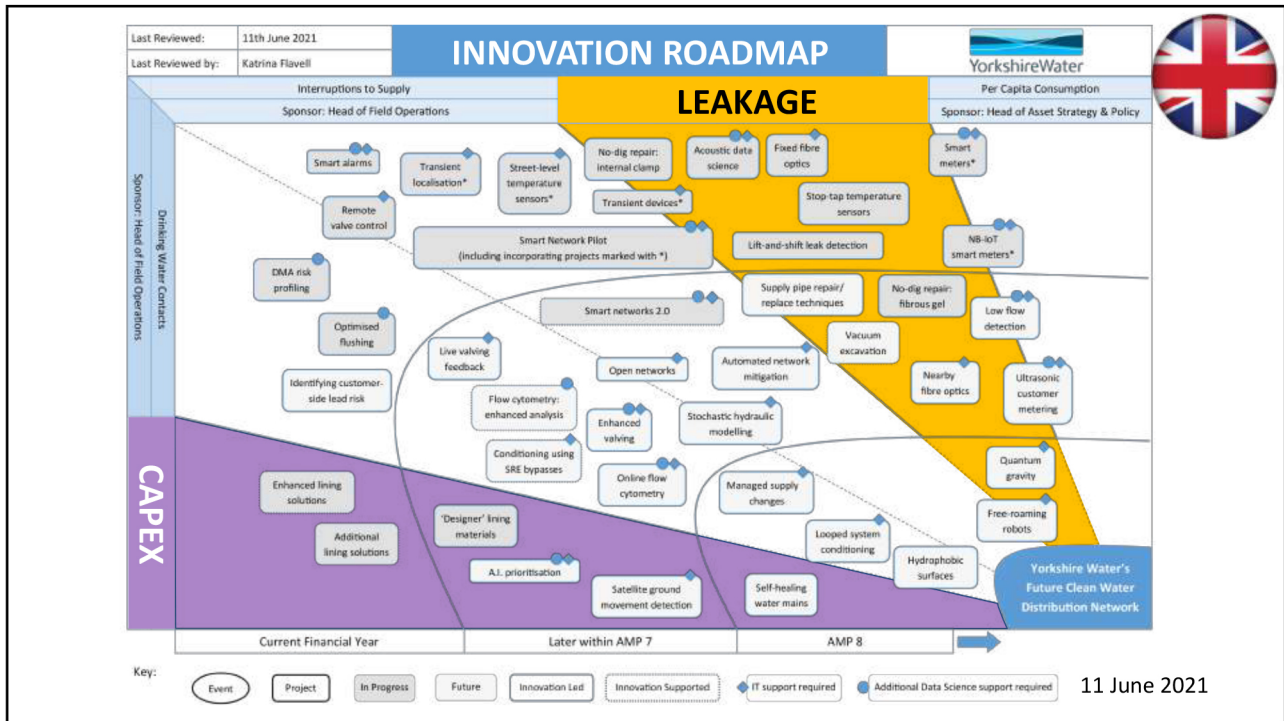
- **Value** – £500 million (US\$700 million)
- **Term** – 8 years – 5 year Framework Agreement, Plus 3 Year Ext.
- **Participants** – Target 50, Max 200, FINAL 31
- **Chronology**
  - 07/04/2020 'Call for Competition Stage'
  - 10/01/2020 Live Q&A
  - 10/16/2020 Clean Water Roadmap Publication
  - 01/25/2021 Round 1 – Selection Letter
  - 03/19/2021 Challenge Statement Submissions
  - 05/10/2021 Lot 5 Framework Agreement – DRAFT
  - 08/9/2021 Lot 5 Framework Award




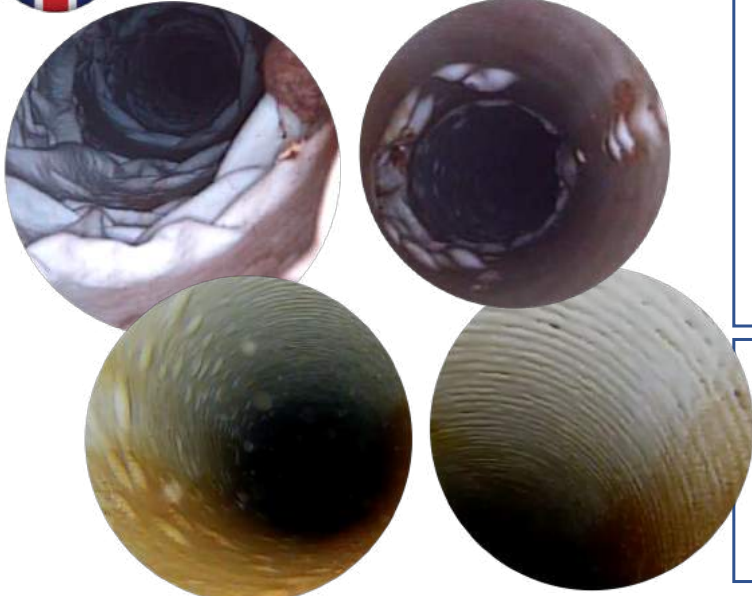


### FAILURE TYPES

### METHODS OF REPAIRS



 Trenchless Pressurized Water Main Rehabilitation



**CIPP By Curing Method**

- 1. THERMAL-CURED CIPP Boiling Water
- 2. STEAM-CURED CIPP
- 3. UV-CURED CIPP
- 4. LED-CURED CIPP

**And, Other Lining Materials**

- 5. SPIRAL WOUND PIPE
- 6. SPRAY-IN-PLACE PIPE

*Missed By Acoustic Sensors & CCTV Cameras. Leaks Found & Measured By Electro Scan.*

*UV-Cured Fiberglass CIPP*

*Defective CIPP*

*LED Modules Test*

*Leak Location: Pinpoint By Electro Scan*

*Post-CIPP Leakage*

*Post-CIPP By Electro Scan*



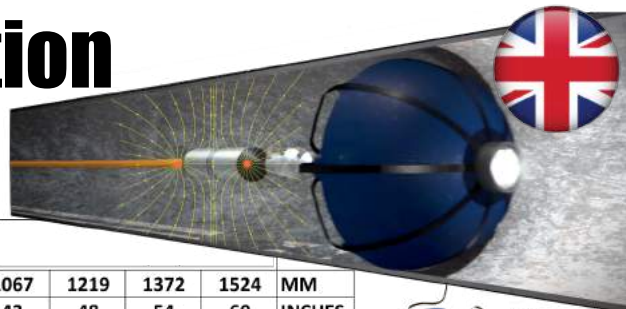
# DELTA Case Study #1

**561ft (171m) Pipe Length**  
**24in (800mm) Diameter**  
**Cement Mortar Lined Ductile Iron**

1. **FAILED** Multiple Hydrostatic Test
2. **NO LEAKS RECORDED** by Previous Tests
  - a. Acoustic Hydrophone
  - b. Data Loggers & Helium Tracer
  - c. In-Pipe Tethered Acoustic Sensors
3. **PRESSURES** are Erratic
4. **FLOW** is Turbulent
5. **NOISEY** Street Traffic



# Hydrochute Selection By Pipe Diameter & Flow



		PIPE SIZES IN MM AND INCHES													
		305	381	457	533	610	686	762	832	914	1067	1219	1372	1524	MM
		12	15	18	21	24	27	30	33	36	42	48	54	60	INCHES
FLOW	0.1	250	300	400	500	550	600	600	700	700	700	700	700	700	
	0.2	250	300	400	500	550	600	600	600	700	700	700	700	700	
	0.3	250	300	400	450	500	600	600	600	600	600	700	700	700	
	0.4	250	300	400	450	500	550	600	600	600	600	700	700	700	
	0.5	250	300	400	400	450	500	550	550	600	600	600	700	700	
	0.6	200	300	350	400	450	450	500	500	550	550	600	600	600	
	0.7	200	250	300	400	400	450	450	450	500	500	550	550	600	
	0.8	200	250	300	400	400	400	400	400	450	450	500	500	550	
	0.9	200	200	300	300	300	300	400	400	400	400	450	450	450	
	1	200	200	250	250	300	300	350	350	400	400	400	400	400	
>1	100	200	250	250	250	250	300/50	300/50	300/50	300/50	300/50	300/50	300/50		
>1.5	100	200	200	200	200	200	200	200	200	200	200	200	200		








# BAD NEWS

## Acoustic Found No Leaks. ALL FALSE-POSITIVES.







A New Approach

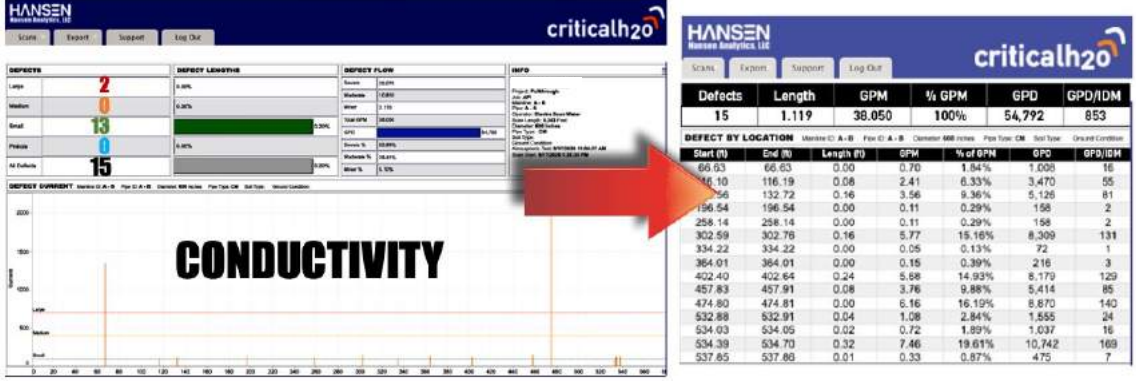


DEFECTS	
Large	2
Medium	0
Small	13
Pinhole	0
All Defects	15

DEFECT FLOW	
Severe	25.070
Moderate	10.810
Minor	2.170
<b>Total GPM</b>	<b>38.050</b>
GPD	54,792
Severe %	65.89%
Moderate %	28.41%
Minor %	5.70%

GPM = 38.050

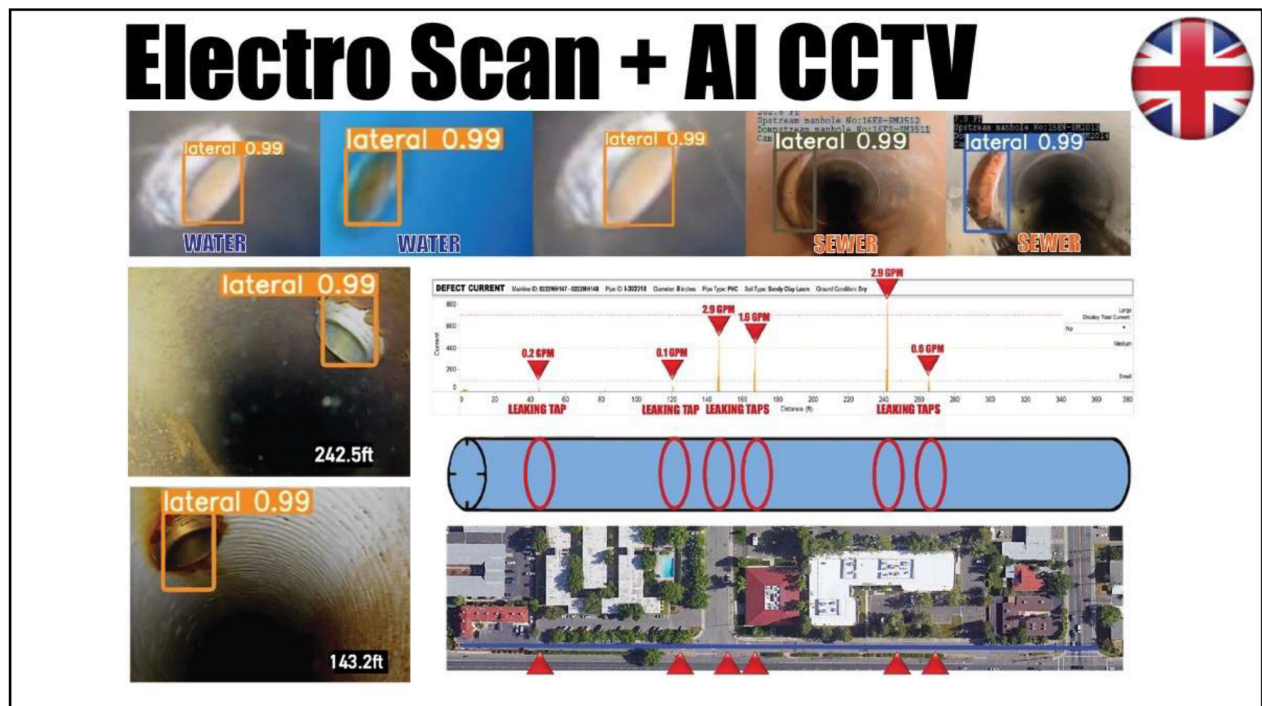


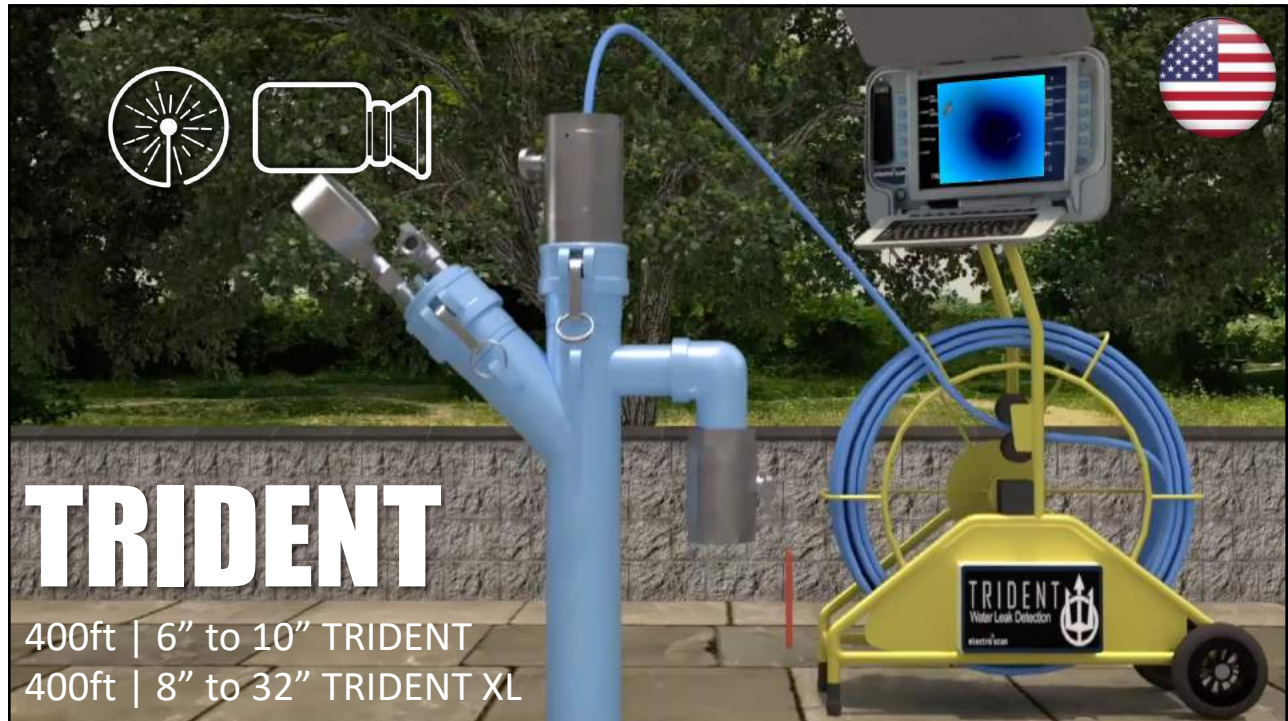


Defects	Length	GPM	% GPM	GPD	GPD/IDM
15	1.119	38.050	100%	54,792	853

Defect (ft)	End (ft)	Length (ft)	GPM	% of GPM	GPD	GPD/IDM
66.63	66.63	0.00	0.70	1.84%	1,005	16
66.10	116.19	0.08	2.41	6.33%	3,470	55
56	132.72	0.16	3.56	9.36%	5,128	81
196.54	196.54	0.00	0.11	0.29%	158	2
258.14	258.14	0.00	0.11	0.29%	158	2
302.59	302.76	0.16	5.77	15.16%	8,309	131
334.22	334.22	0.00	0.06	0.13%	72	1
364.01	364.01	0.00	0.15	0.39%	216	3
402.40	402.64	0.24	5.68	14.93%	8,179	129
457.83	457.91	0.08	3.76	9.88%	5,414	85
474.80	474.81	0.00	6.16	16.19%	8,670	140
532.88	532.91	0.04	1.08	2.84%	1,555	24
534.03	534.05	0.02	0.72	1.89%	1,037	16
534.39	534.70	0.32	7.46	19.61%	10,742	169
537.85	537.86	0.01	0.33	0.87%	475	7



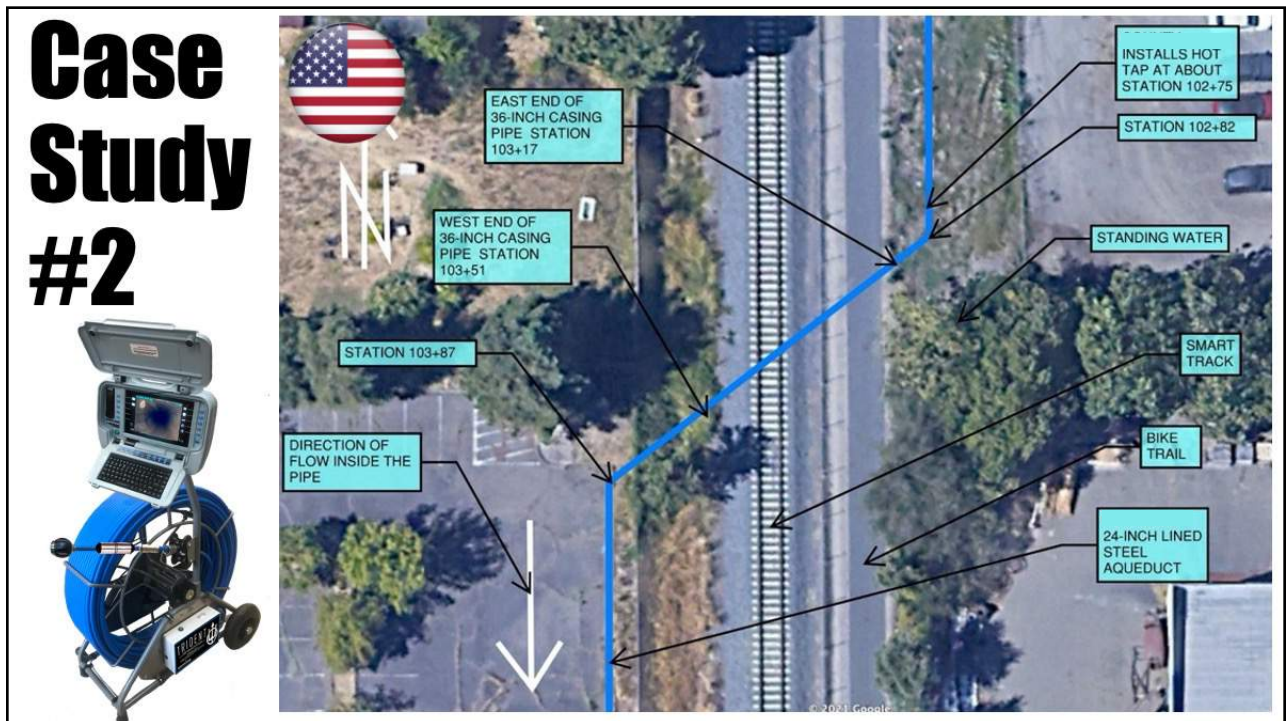


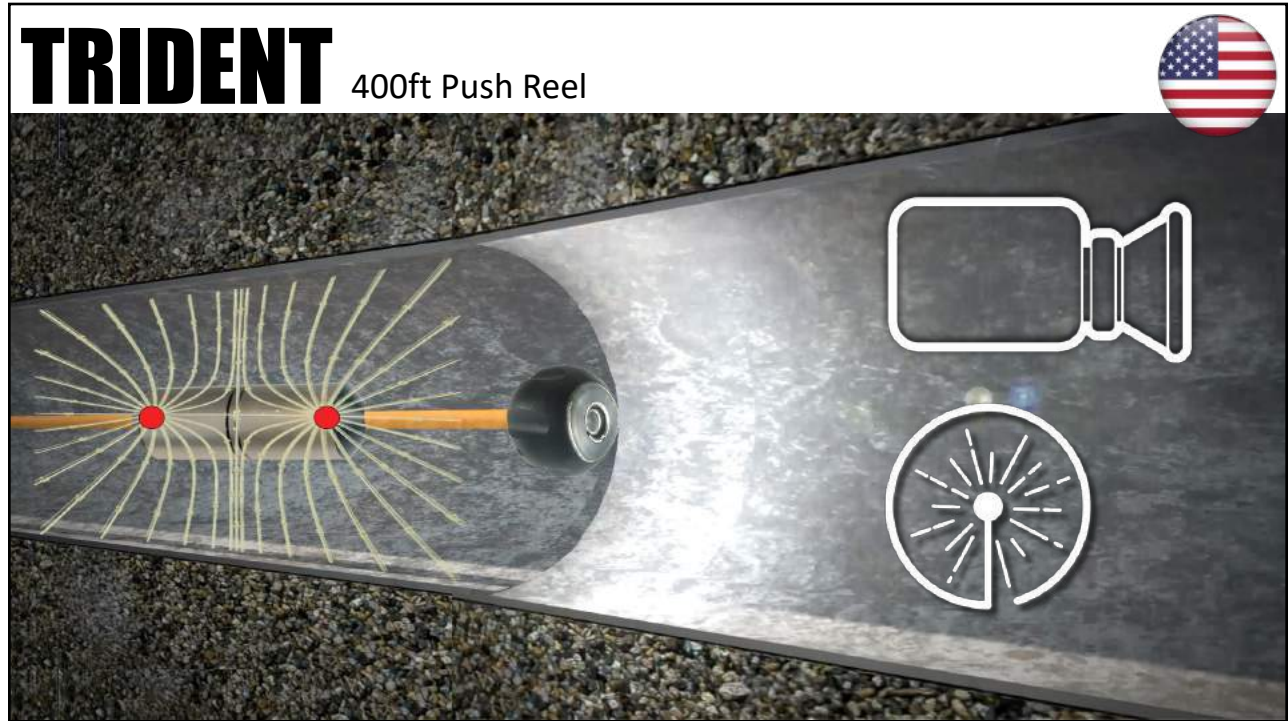
electro scan inc.

Email: [info@electroscan.com](mailto:info@electroscan.com)

Website: <https://www.electroscan.com>







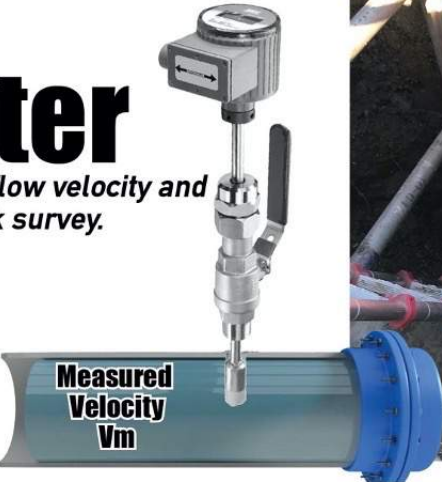

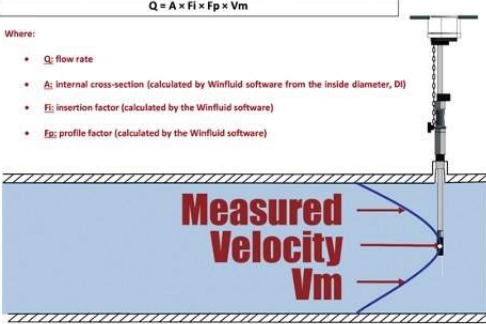
# 2 Flow Meter

*Electro Scan first measures flow velocity and flow direction before any leak survey.*

$Q = A \times F_i \times F_p \times V_m$

Where:

- $Q$ : flow rate
- $A$ : internal cross-section (calculated by Winfluid software from the inside diameter, DI)
- $F_i$ : insertion factor (calculated by the Winfluid software)
- $F_p$ : profile factor (calculated by the Winfluid software)



# 3 Chlorination & Cleaning

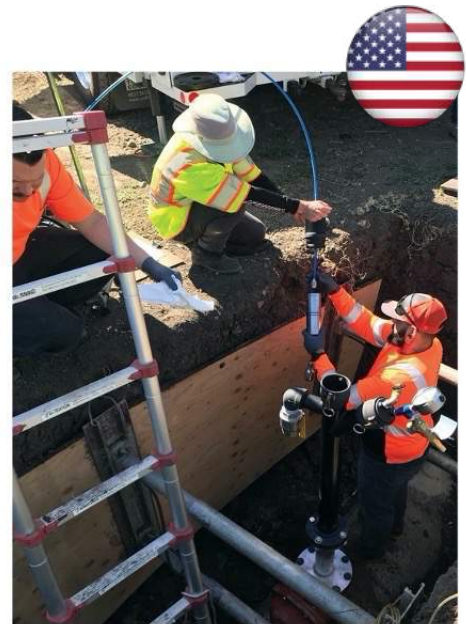


# 4 Insertion Tube



# 5 Probe Launch

*After a final pre-insertion cleaning, the Electro Scan probe is lowered into the insertion tube with the pipe re-pressurized.*



# 6 Push Reel

Utilizing a two-person team, Electro Scan's Trident is spooled off the reel and then pushed through the insertion tube for initial deployment.

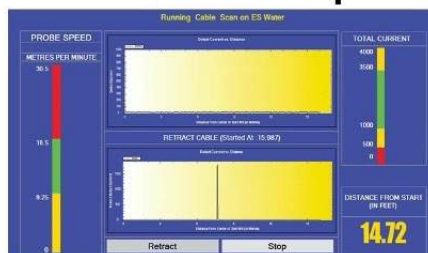


# 7 Data & Video Capture


Utilizing a two-person team, Electro Scan's TRIDENT is carefully 'spooled' into its insertion tube, then 'pushed' through the insertion tube for full pipe length deployment. Representing a breakthrough, data acquisition and video do not require operator interpretation.



## X-Marks The Spot



# 8 CCTV *Push Forward Direction*



11:31:56 05-19-2021 0.0ft

11:11:36 05-19-2021 9.0ft


11:16:03 05-19-2021 49.3ft

11:17:57 05-19-2021 51.5ft

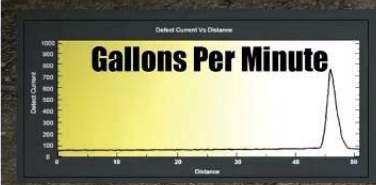
11:25:13 05-19-2021 93.3ft

11:27:52 05-19-2021

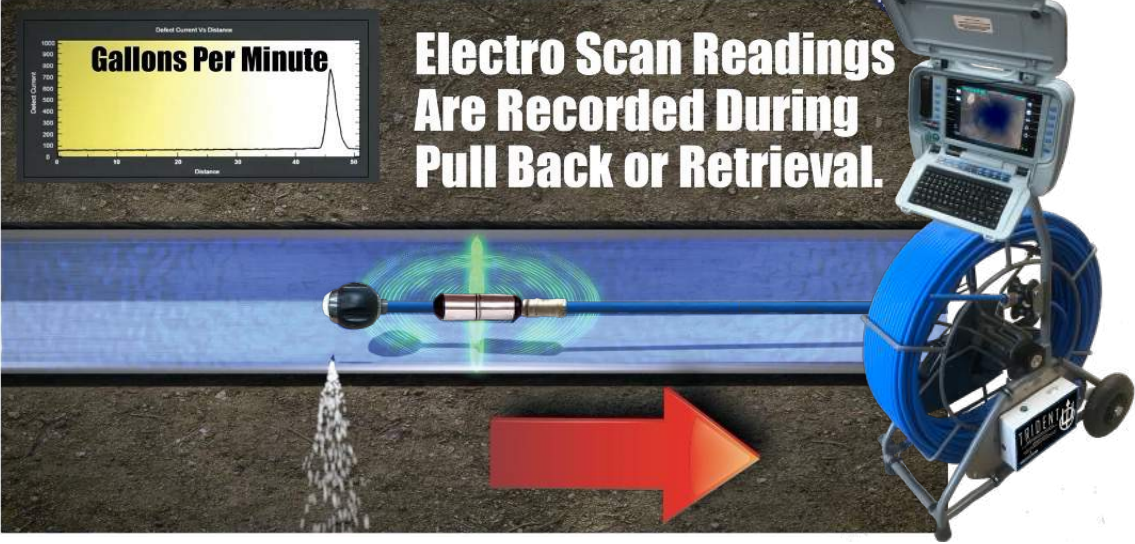
# 9 Electro Scan *Pull Back Direction*



Once a maximum distance is achieved (up to 400ft or 120m), then the operator begins recording Electro Scan data as the probe is pulled back through the pipe.



## Electro Scan Readings Are Recorded During Pull Back or Retrieval.



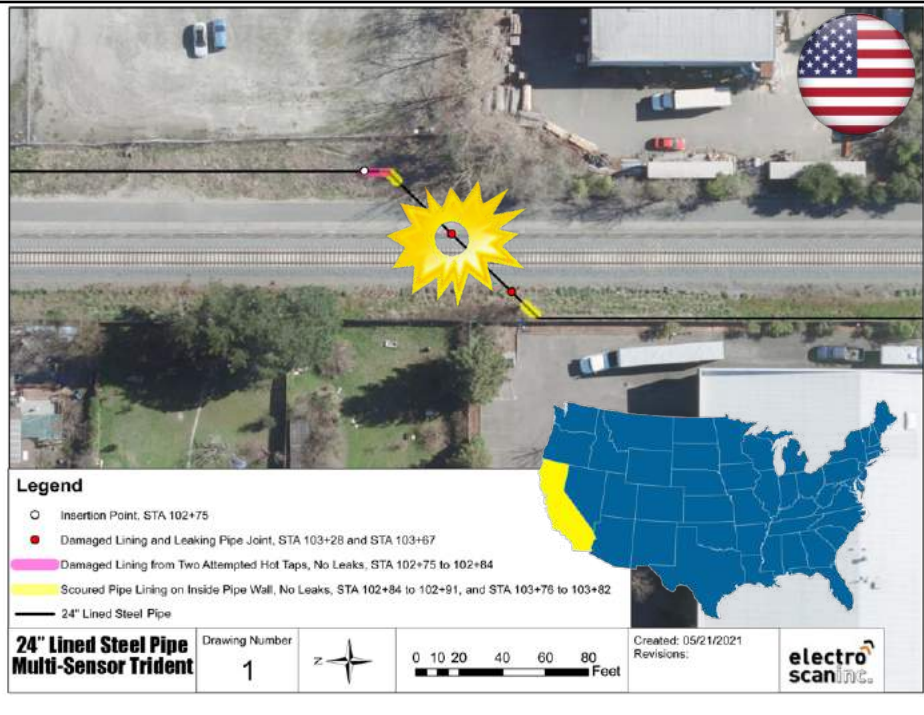
# 10 Probe Retrieval

*After the probe has exited the water main, while still in the insertion tube, the gate valve may be closed to allow for the probe to be fully retrieved from the pipe.*



# 24" Lined Steel Pipe

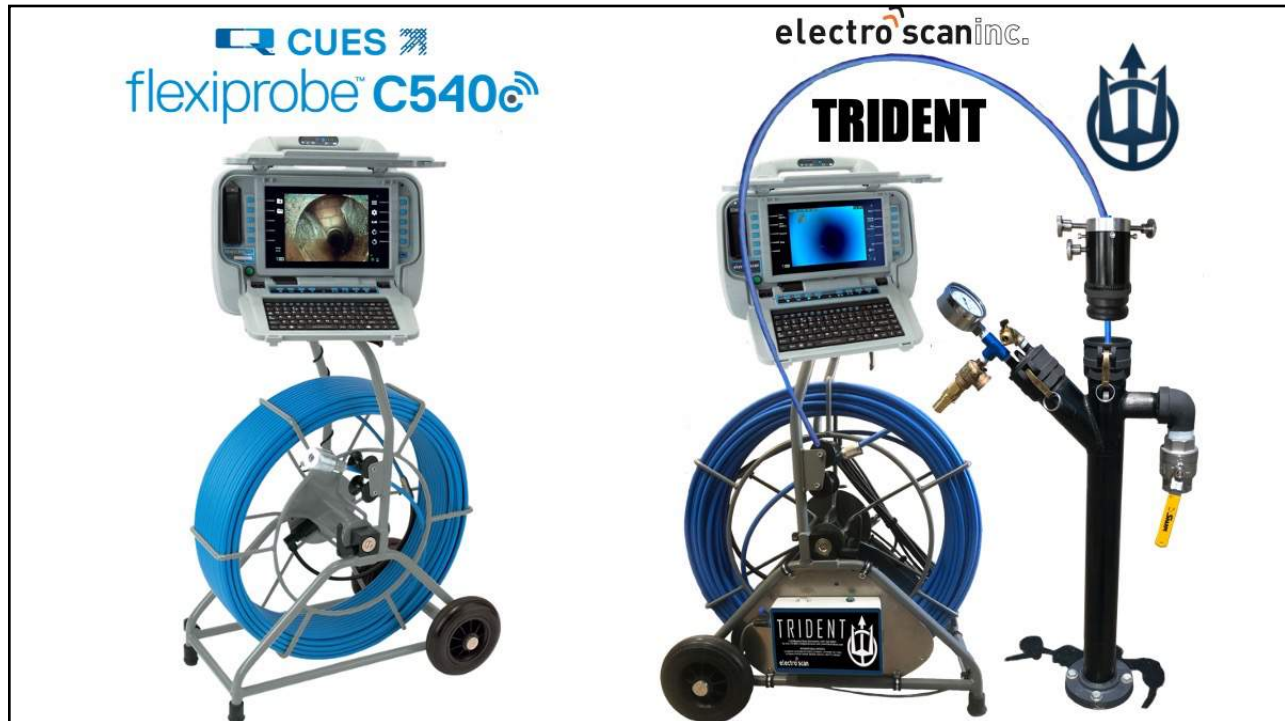
4-Year Old  
Life-to-Date Leak  
20 Million Gallons







A collage of images related to water leak detection. The background is blue. In the top left, there are two horizontal pipes, one above the other, with blue water inside. In the top right, there is a circular plot with a blue sine wave and handwritten labels "180" and "90". In the center, there is a circular plot with multiple colored lines (orange, green, blue) and handwritten labels "20", "30", "40", "50", "60", "70", "80", "90", "100", "110", "120", "130", "140", "150", "160", "170", "180", "190", "200", "210", "220", "230", "240", "250", "260", "270", "280", "290", "300", "310", "320", "330", "340", "350", "360". In the bottom left, there is a circular plot with a blue sine wave and handwritten labels "Group" and "single". In the bottom right, there is a circular plot with multiple colored lines (red, green, blue, yellow) and handwritten labels "19-2021". In the center, there are four horizontal pipes, one above the other, with blue water inside. The text "Water AI" is written in large white letters in the center.



## Case Study #3

**36" Diameter  
PCCP  
4,000ft**



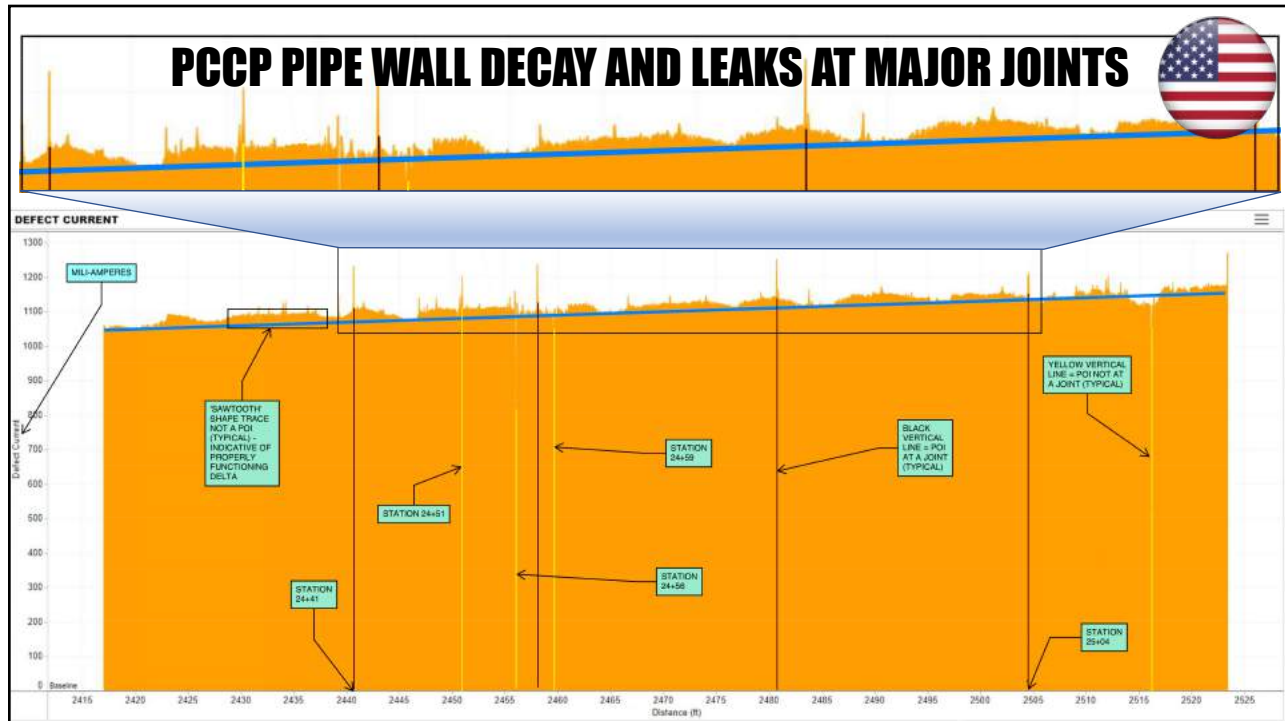
### 12 O'Clock Entry



### 3 O'Clock Entry





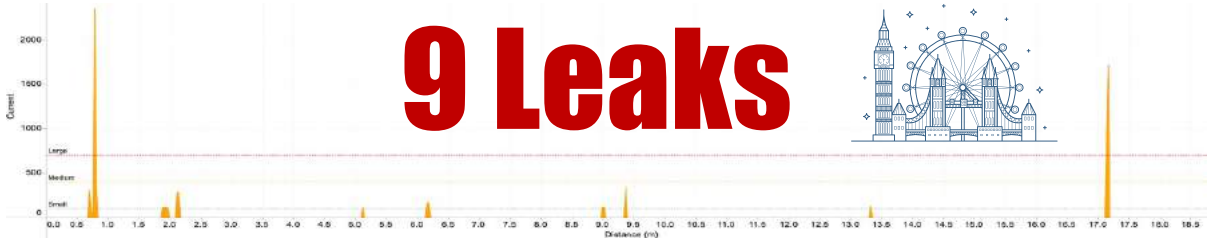


## Case Study #4



### 140-Year-Old Cast Iron

# 9 Leaks



# Case Study #5



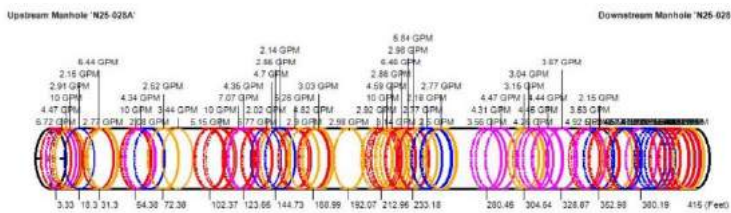
<p>Major Offset Pipe at 5.7 meters</p>	<p>Soil Exposed at 5.7 meters</p>	<p>Leaking Point Repair at 9.4 meters</p>
<p>Exposed pipe at 9.4 meters. Failed point repair.</p>	<p>Continued Pipe deterioration at 9.6 meters</p>	<p>Leaking Offset Joint past point repair at 9m.</p>

# Litmus Test of Smart Leak Detection

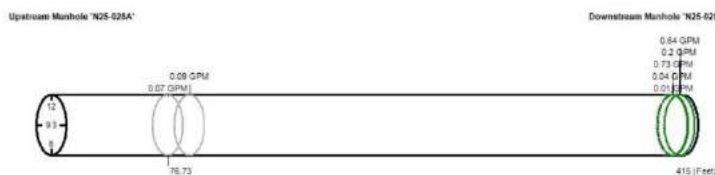


# Quantifying Rehabilitation Effectiveness

**BEFORE REHAB**



**AFTER REHAB**

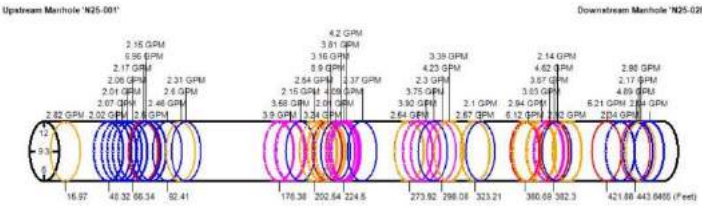


**GOOD**

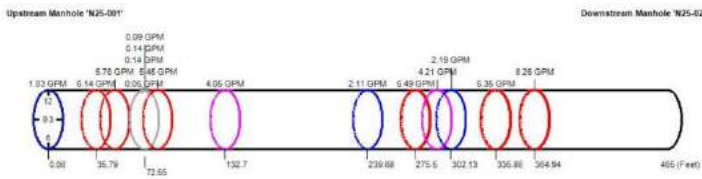


# Quantifying Rehabilitation Effectiveness

**BEFORE  
 REHAB**



**AFTER  
 REHAB**



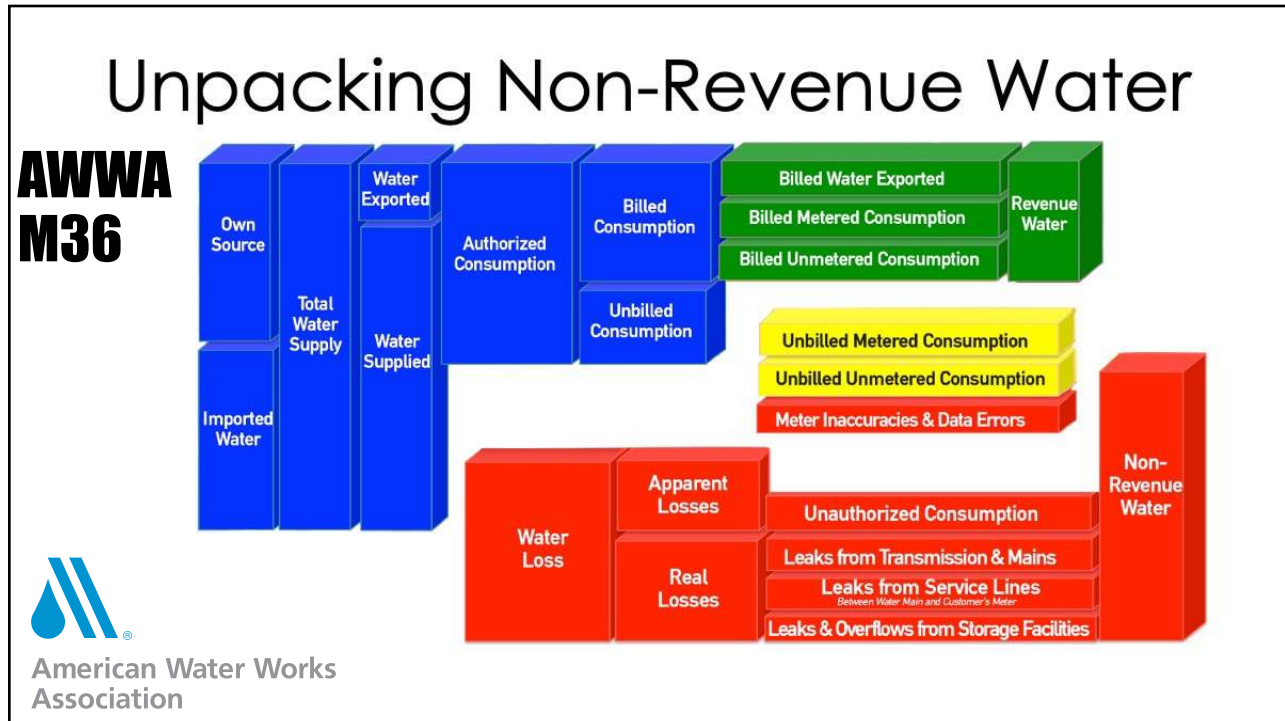
**BAD**




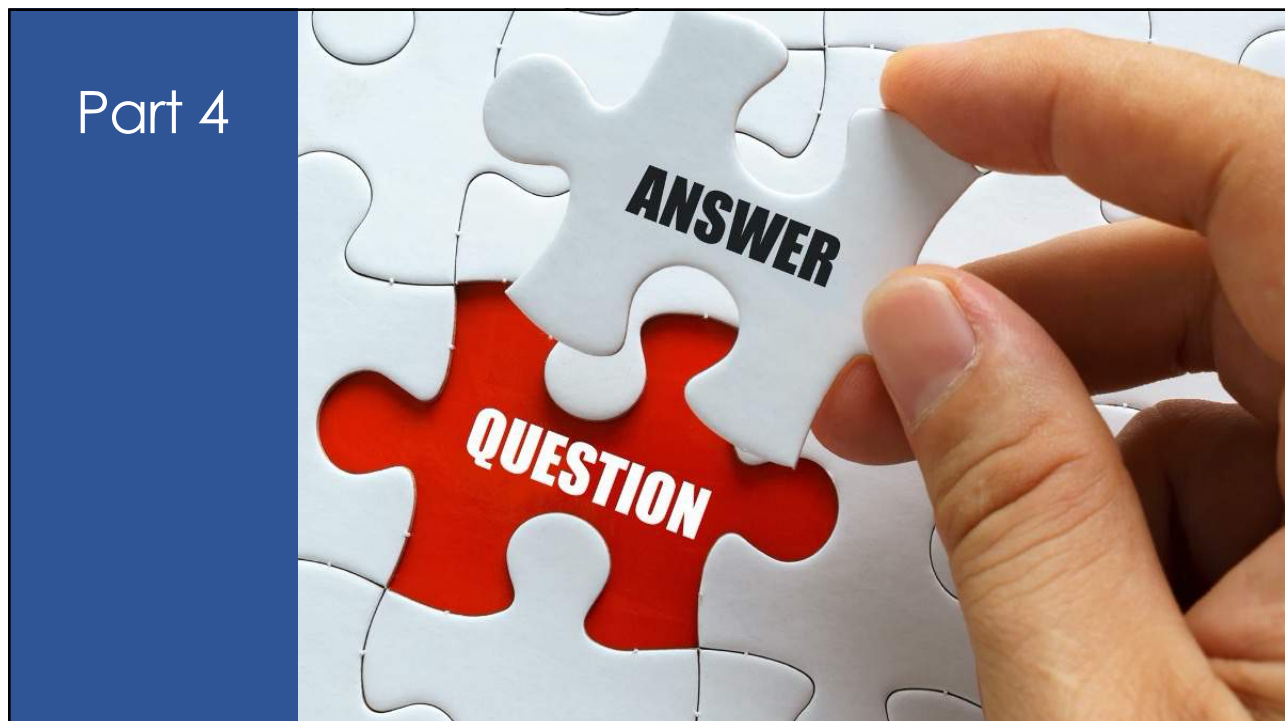
- 1 CAPEX Avoidance** **\$300 per foot**
- 2 Targeted Leak Surveys** **100x**
- 3 Reduction in Non-Revenue Water** **% GPM**
- 4 QA/QC for Repairs** **CIPP \$5Billion**
- 5 Illegal Connections** **5-10%**

## BENEFITS





 <p><b>NORTH AMERICAN WATER LOSS 2021</b></p>		
<p>December 7-9, 2021</p> 		
	<p><b>A New Standard for Measuring Pipe Wall Thickness of Asbestos Cement Pipe Using Low Voltage Alternating Current Gradient (LVACG)</b></p>	 <p><b>Matt Campos</b> VP Water Product Development</p>
	<p><b>Benchmark Study of PCCP Condition Assessment Indicates a Major Under-Reporting of Leakage Rates From Untethered Acoustic Sensors</b></p>	 <p><b>Chuck Hansen</b> Founder &amp; CEO</p>
	<p><b>Maximizing Pipe Inspection Data Uses with Accuracy, Data Integration, and Timely Delivery</b></p>	 <p><b>Jesse Black</b> VP Business Development CA, NV, AZ, NM</p>





**Machine-Intelligent Non-Acoustic Leak Detection**

**Chuck Hansen**  
Sacramento, CA

**Charles Wilmut, PE**  
Dallas, TX

**Brad Weston**  
Swindon, England, UK

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The banner features three circular headshots of the speakers, a laptop with a blue cable, a cross-section of a pipe with a sensor, and flags of the United States and the United Kingdom.

## The Problem We Solve

### Overcome The Inaccuracies of Acoustic Sensors\*

Lack of repeatability, false-positive readings, inability to assess PVC and high-density polyethylene (HDPE) pipes, and interference from outside noises, are just some of the drawbacks that makes acoustic sensors, data loggers, and correlators, provide questionable results.

### Accurately and Consistently Assess Water Main Leaks

Low Voltage Conductivity represents the first technology that provides an accurate, independent, repeatable, and unambiguous assessment of a pipe's condition, including an estimated liters per second for each defect and for the total pipe segments.

### Certify Post-Repair & Rehabilitation Capital Projects

The holy grail of new construction, repairs, and renewal of pipes is the ability to certify to the owner that the pipe has zero leakage, prior to acceptance. While pressure testing before service tap restoration has provided limited assurances, Low Voltage Conductivity provides a comprehensive assessment of pipe condition, BEFORE and AFTER repair or rehabilitation.

\* Including Data Loggers and Correlators.


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**ISO 9001**  
**ISO 14001**  
**ISO 45001**

**SSIP**  
 SAFETY SCHEMES IN PROCUREMENT

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**SafeContractor APPROVED**