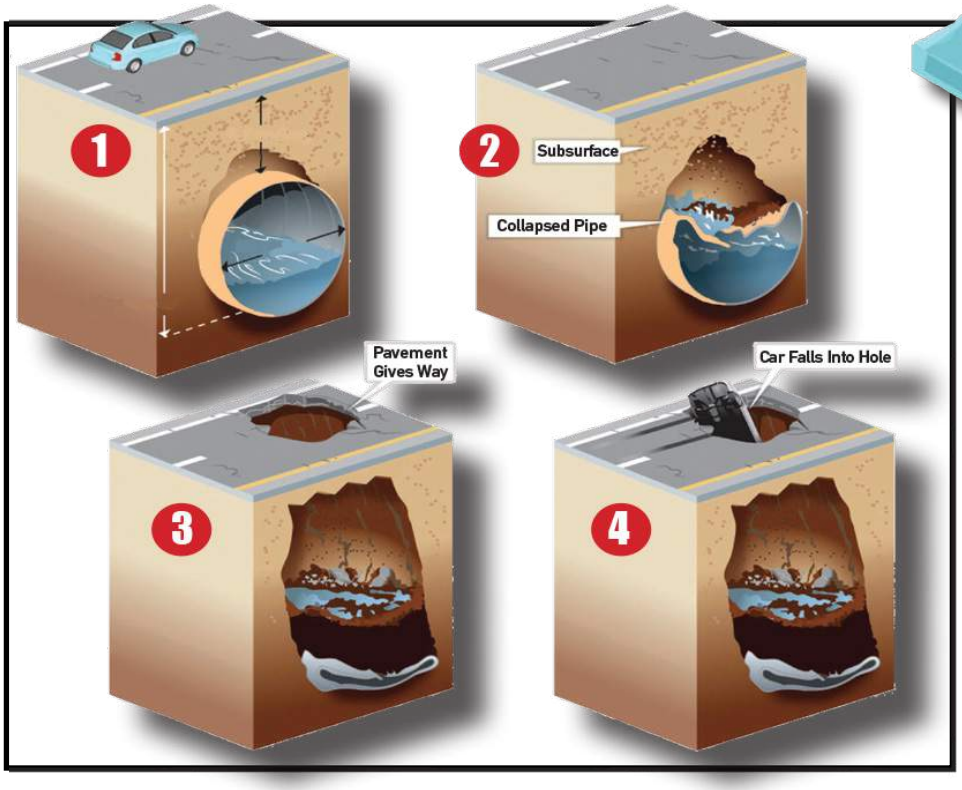
**WARNING:**

**ACOUSTIC DEVICES AND CCTV NOT SUITABLE TO CERTIFY SUB-SURFACE LEAKS.**

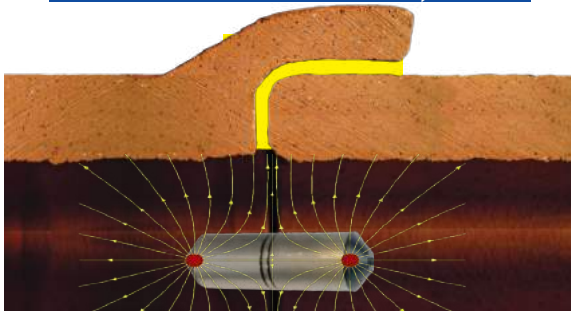
# Underground Pipes

## ANATOMY OF A SINKHOLE & STREET COLLAPSE CAUSED BY SEWER OR WATER PIPE LEAKAGE.




## ACOUSTICS CAN'T 'HEAR' & CCTV CAMERAS CAN'T 'SEE' IF JOINTS ARE WATERTIGHT.

**BUT ELECTRO SCAN, CAN.**

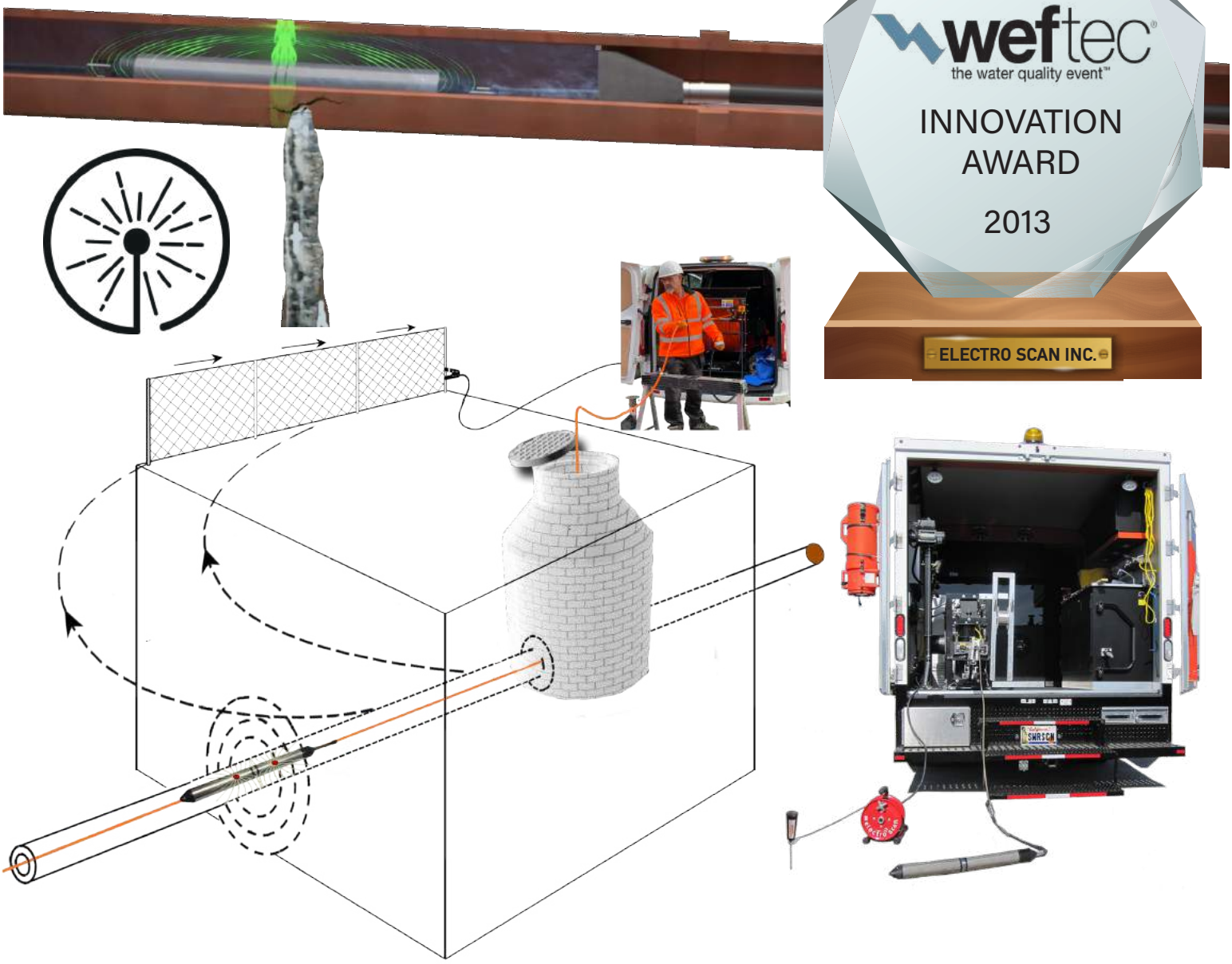


# COMPREHENSIVE UNDERGROUND INSPECTION REQUIRES 360-DEGREE LEAK DETECTION.

# SEWER PIPES

## MACHINE-INTELLIGENT SEWER LEAK DETECTION.

## FELL



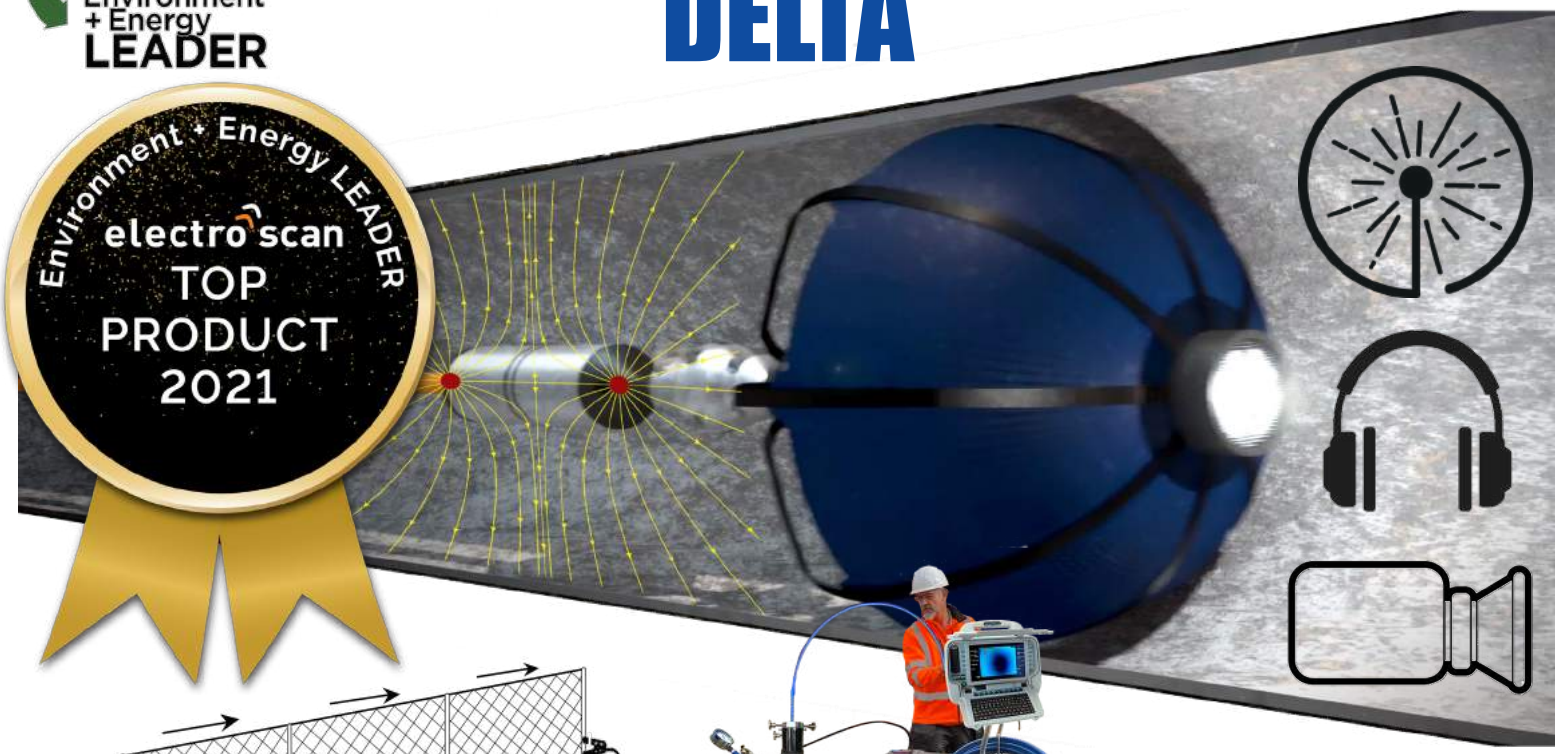

## Leading Cause of Voids, Sinkholes, and Underground Erosion

# WATER PIPES

## MACHINE-INTELLIGENT WATER LEAK DETECTION.

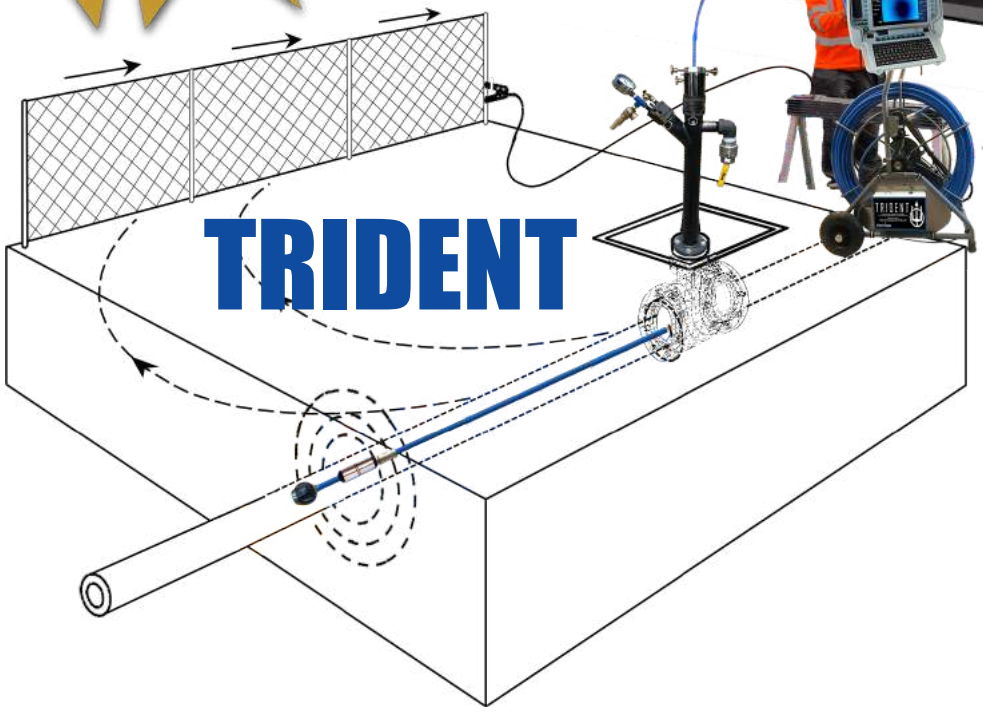
6th Annual Environment + Energy LEADER

## DELTA

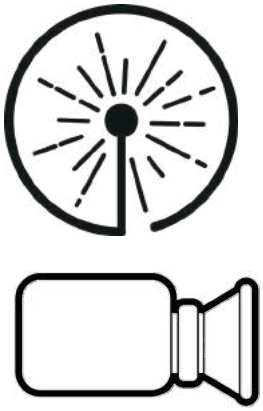


Environment + Energy LEADER
electro scan
TOP PRODUCT
2021





## TRIDENT



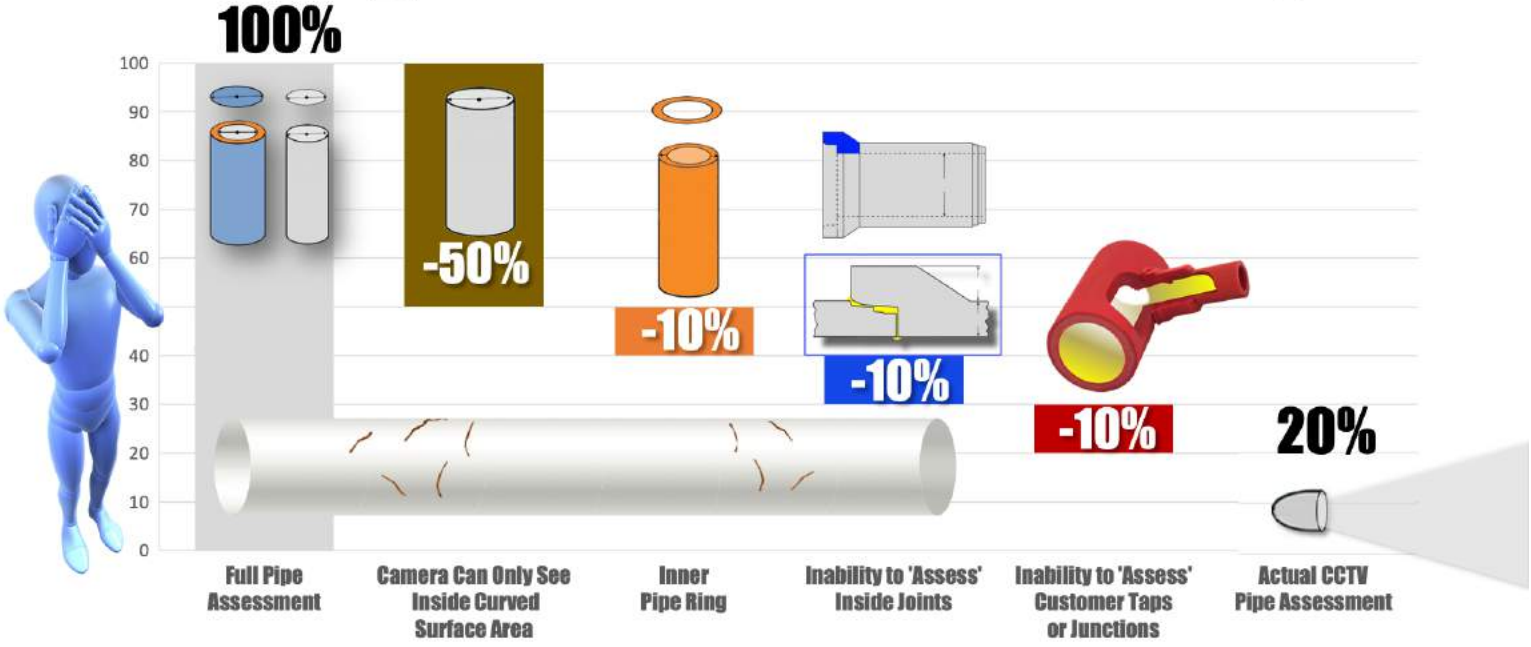
## Leading Cause of Voids, Sinkholes, and Underground Erosion

# WHY TV CAMERAS CAN'T 'SEE' MOST UNDERGROUND SEWER LEAKS?

# THE TOP TEN LIST

# What Prevents 'SEEING' Leaks to Locate & Quantify SEWER INFILTRATION?

## 10 VISUAL-BASED CCTV CAMERAS & AI ALGORTHMS Only 'See' 20% of a Pipe

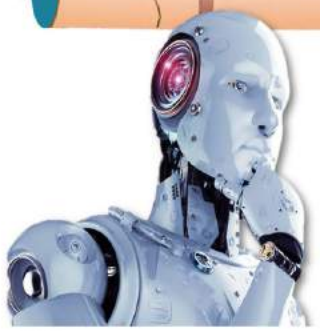



## 9 FALSE-POSITIVE CCTV READINGS MAY CONTRIBUTE TO Missed Sinkholes & Voids

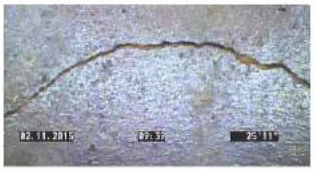
# 8 CURRENT WRc & NASSCO STANDARDS MAKE NO ATTEMPT TO Identify or Measure Leaks

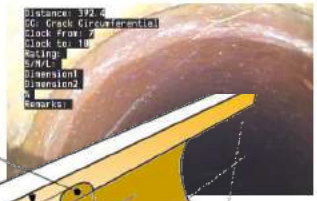

# 7 SUPERFICIAL CRACKS CALLED OUT BY CCTV, CANNOT CONFIRM IF Cracks Go Through Wall

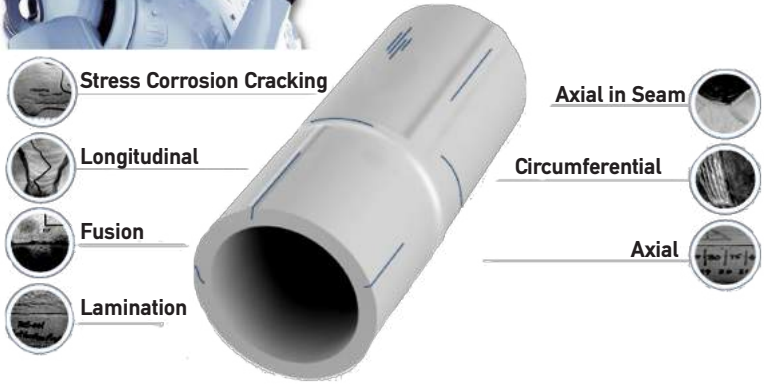
CCTV Cameras Can't Tell if Cracks or Bad Joints Leak Through Pipe Wall Leading to Poor Repair Decisions.

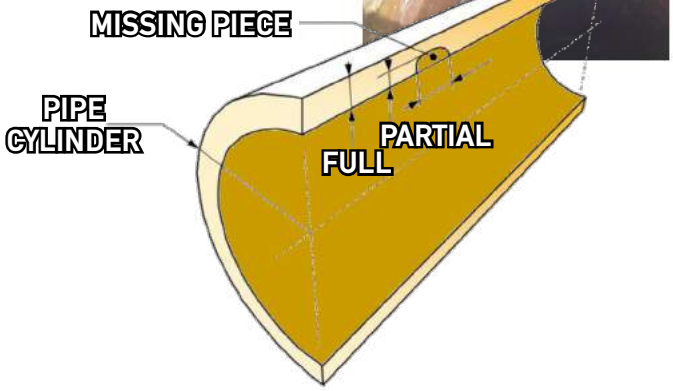


## AI CAN'T SEE WHAT CCTV CAN'T SEE!



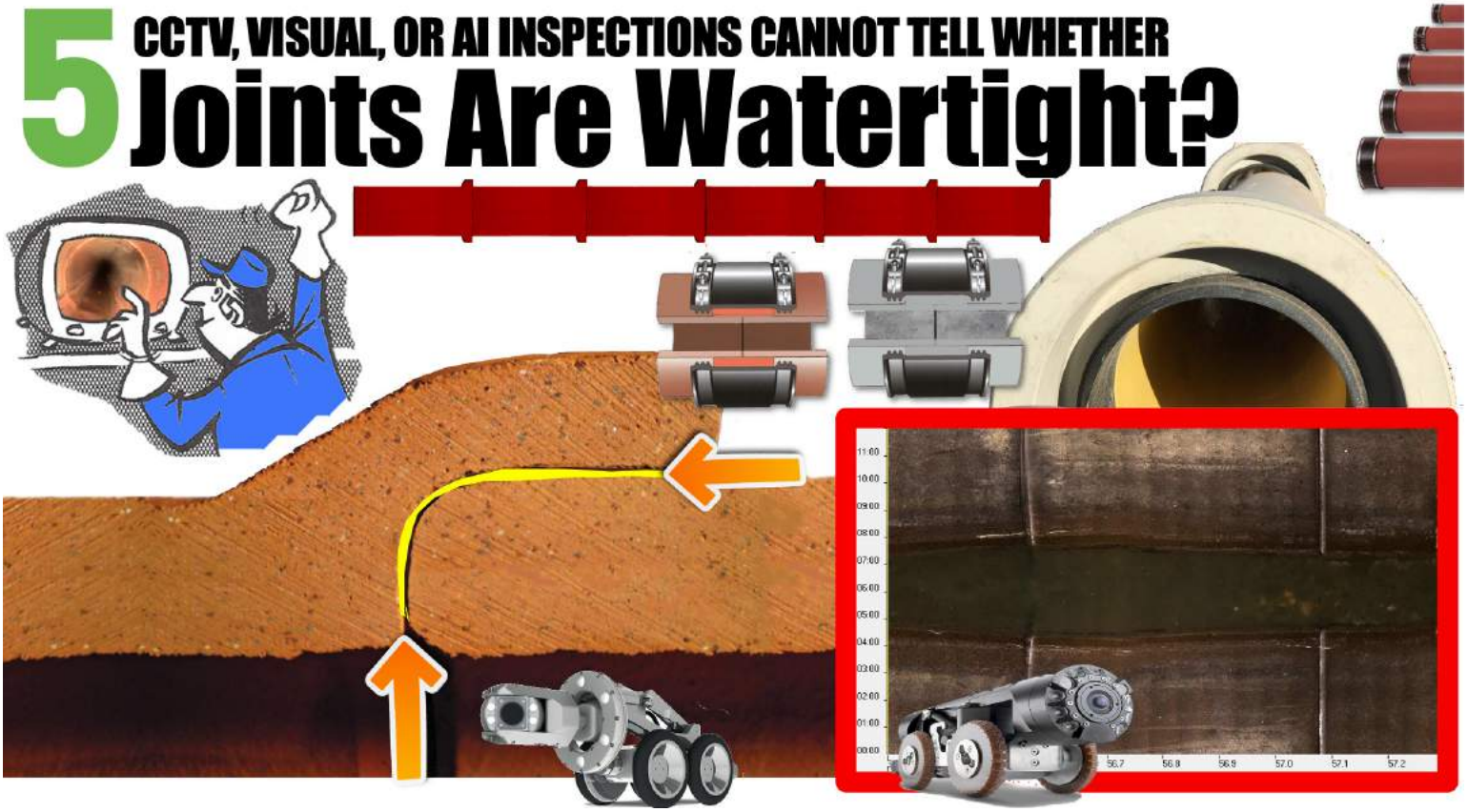


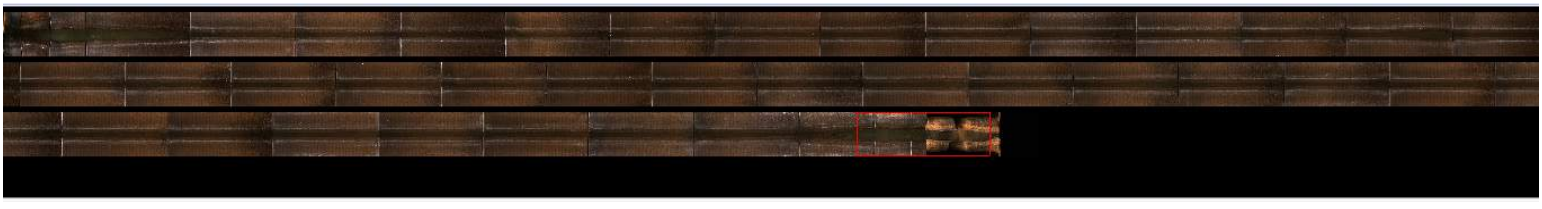



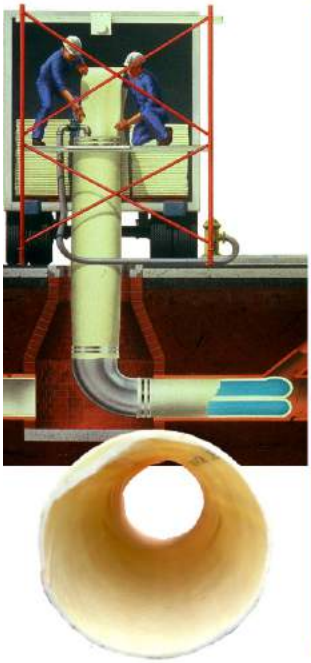
# 6 CAMERAS ARE NOT RECOMMENDED TO ACCEPT OR CERTIFY Post-Rehabilitation

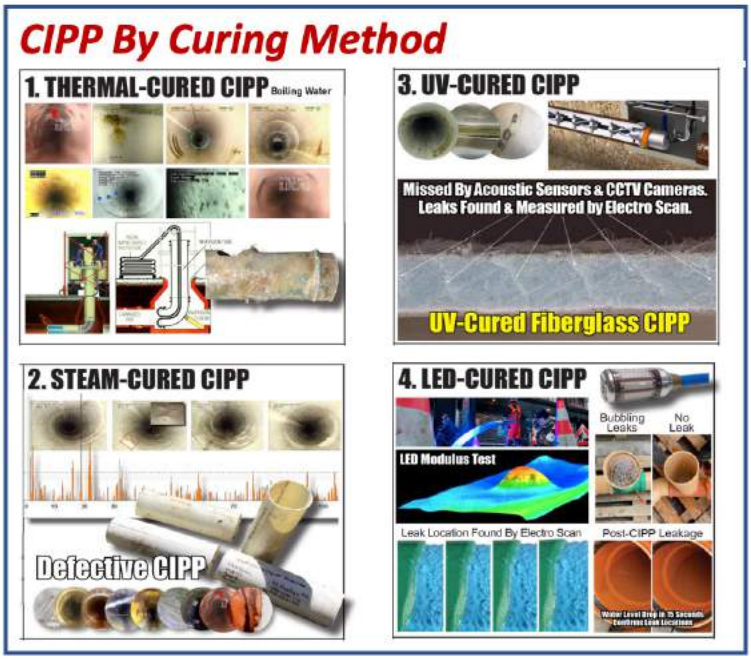
# 5 CCTV, VISUAL, OR AI INSPECTIONS CANNOT TELL WHETHER Joints Are Watertight?





# 4 CCTV, VISUAL, OR AI INSPECTIONS CANNOT TELL WATER TIGHTNESS OF CURED-IN-PLACE PIPE LINER






# 3 CCTV CANNOT BE USED TO ASSESS THE INSIDE OF SEWER MAINS WHEN PIPES ARE Full of Water or Surcharged


# 2 FALSE-POSITIVE CCTV MAY INADVERTANTLY APPROVE Leaks in Plastic Pipe



# 1 NOT POSSIBLE FOR CCTV OR AI TO TELL WHETHER Laterals Are Watertight?

# WHY ACOUSTIC LISTENING DEVICES CAN'T 'HEAR' MOST UNDERGROUND WATER LEAKS?

THE TOP TEN LIST

# What Prevents 'Hearing' Leaks to Locate & Quantify Water Losses ?

## Common Challenges

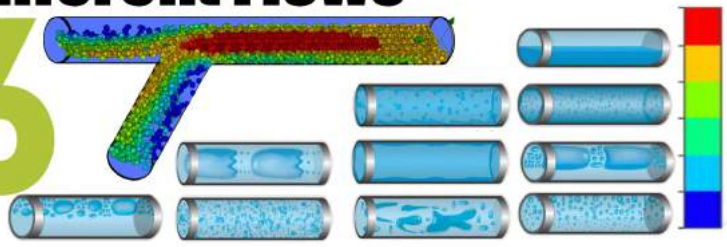
## 10 Household Usage

## 9 Groundwater


## 8 Pipe Size & Material

## 7 Coupling & Repairs

## 6 Different Flows



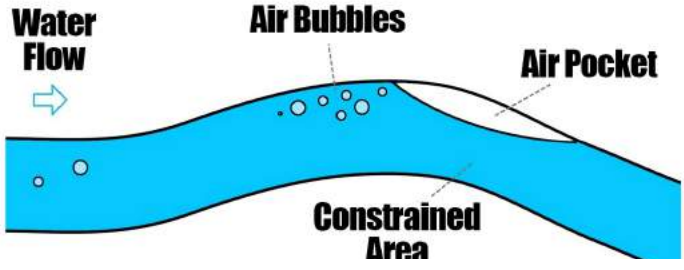
# 5 Street Noise



# 4 Trenching & Bedding

# 3 Air Pockets



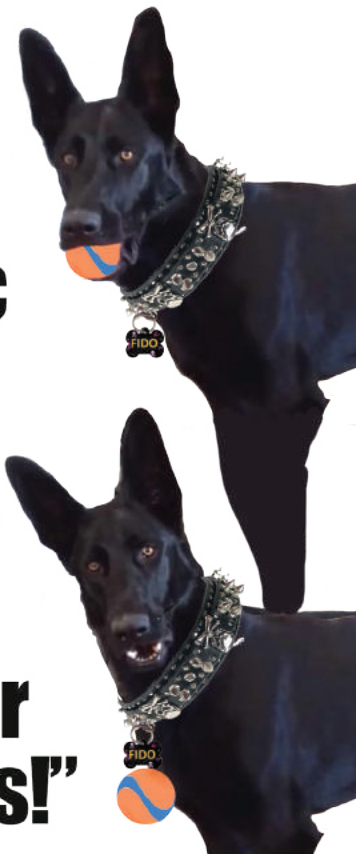


## 2 Judgment

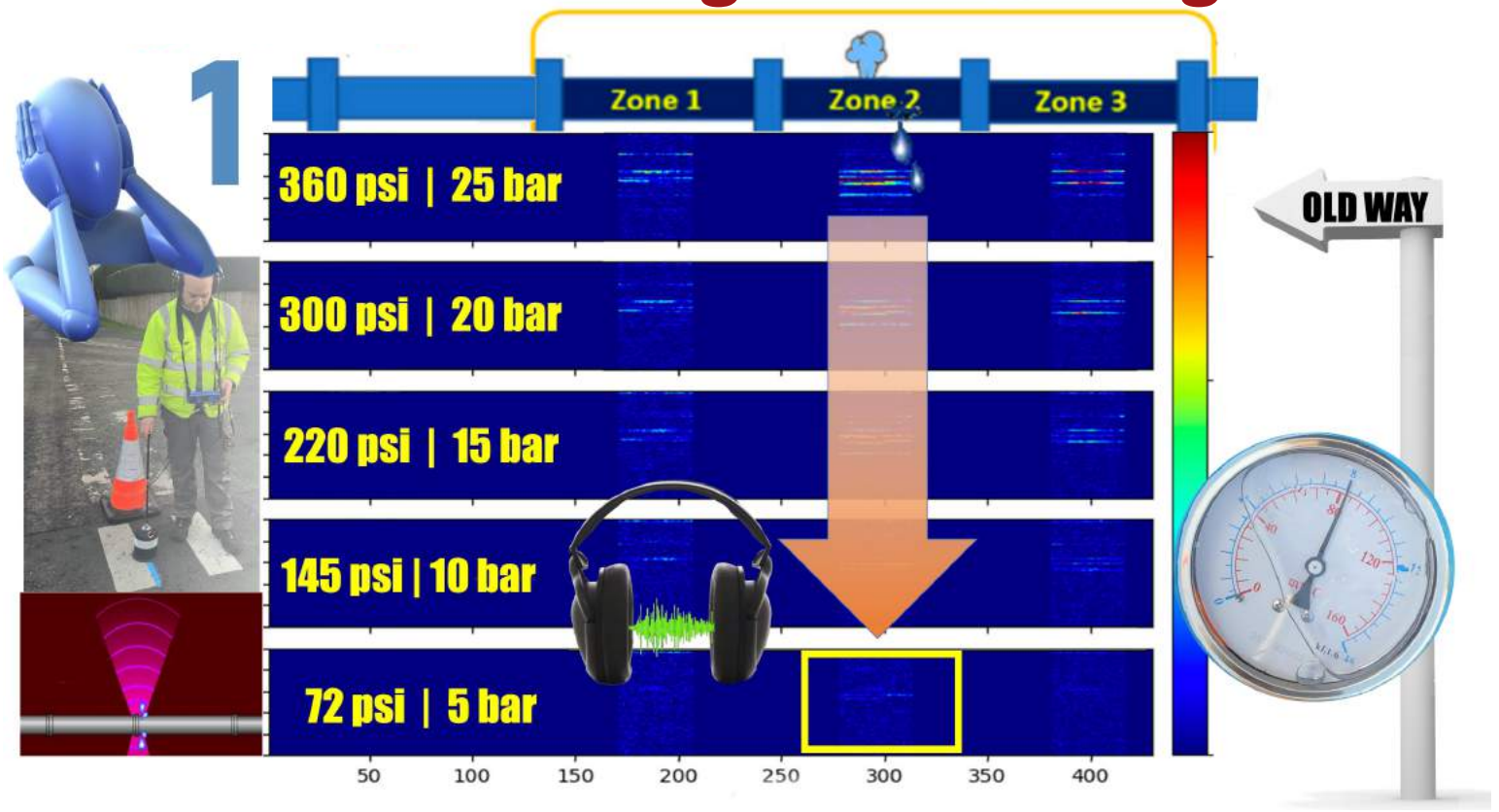

"Electro Scan Said What?"

"That Acoustic Data Loggers Miss 90-100% of All Leaks?"

"But, That's Our Whole Buiness!"



# The Biggest Reason That Acoustic Sensors Have Trouble Finding or Measuring Leaks?



# About the Founder

## Chuck Hansen

electroscaninc.

Moneta VENTURES HANSEN Investment Holdings, LLC

HANSEN

### HIGHLIGHTS

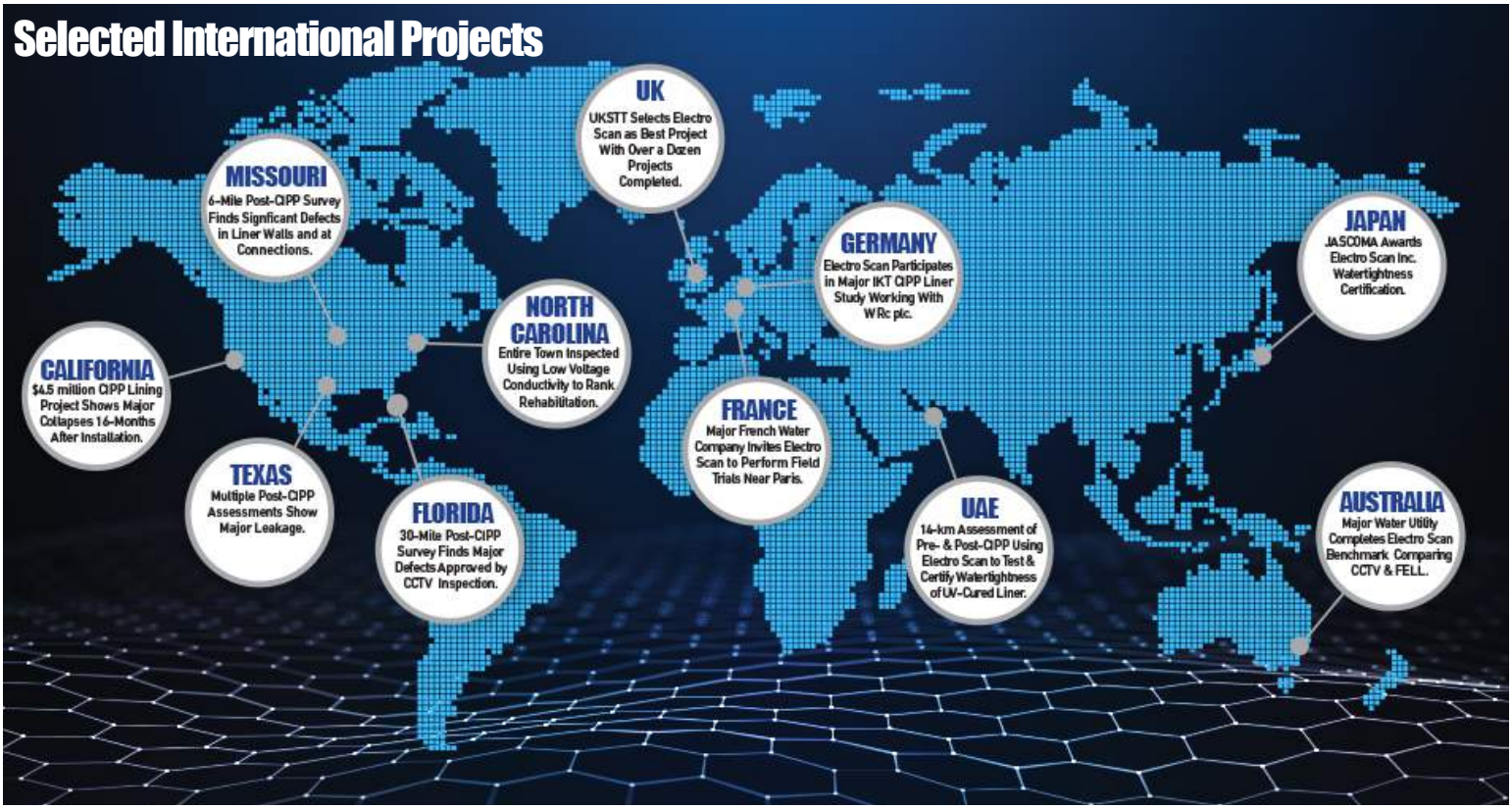
- +40 years in Water & Sewer Condition Assessment.
- Former Owner, HANSEN SOFTWARE (1980-2007).
- Multi-Patent Holder Condition Assessment Technology.
- Former Chair ASTM F36.2, Water & Sewer Inspection.
- ESG / Cleantech Private Equity Investor.
- Only Leak Detection Provider Able to Test Pipes in Pressurized & Gravity Pipelines.
- Current Member, AWWA Water Distribution Committee.

# 40TH ANNIVERSARY

## 1980



## 2021




# Awards

| | |
|---|---|
| 2021 | Product of the Year Award - DELTA, E+E |
| | Leak Detection Solution of the Year, IoT |
| | Edison Award, Nominee |
| 2020 | GovTech 100 |
| | UK Water Dragons, Finalist |
| | Sacramento, California's 'Best Start-Up' |
| 2019 | GovTech 100 |
| | Fast Company World's Most Innovative Co. |
| | BlueTech Research, 15 Water Tech to Watch |
| | Red Herring, North American Top 100 |
| 2015 | American Leadership Award |
| 2014 | UKSTT, Best Project Award (Severn Trent) |
| 2013 | North Am. Society of Trenchless Tech. 'Most Innovative Product' |
| | Water Environment Federation (WEF) 'Most Innovative Technology' |
| | South West Water Pure Award |
| | The New Economy CleanTech Award |
| | Sierra Nevada CleanTech Award |

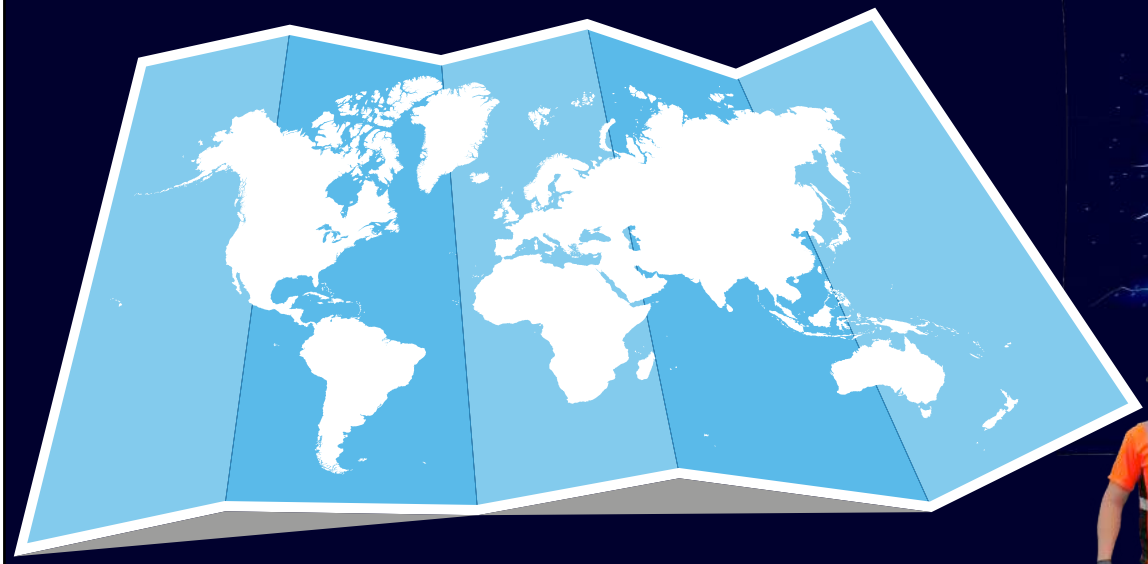
# Patents

| | | |
|---|---|---|
| United States | 9143740 | 09-22-15 |
| | 9304055 | 04-05-16 |
| | 9933329 | 04-03-18 |
| | 10451515 | 09-19-19 |
| | 10557772 | 02-11-20 |
| | 10816431 | 10-27-20 |
| Canada | 2864503 | 05-05-20 |
| | 2874808 | 08-13-20 |
| European* | 2748576 | 05-19-19 |
| | 13275131.4 | 04-15-21 |
| Japan | 6062541 | 12-22-16 |
| | 6193893 | 08-18-17 |
| | 6514284 | 04-19-19 |
| New Zealand | 713053 | 02-02-21 |

*** DESIGNATED COUNTRIES**

Austria
Belgium
Denmark
France
Germany
Great Britain
Ireland
Italy
Liechtenstein
Monaco
Netherlands
Spain
Switzerland

# Accurate, Fast, Repeatable



## SALES

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