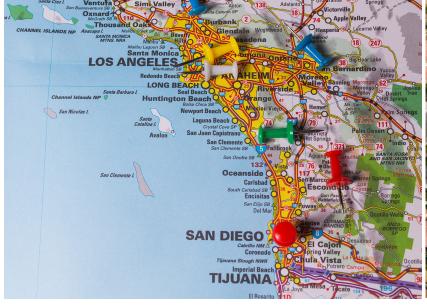
# Untethered Acoustic Ball Missed in Sewer Force Main Causing Over \$200,000 Damage to Pump Station



Acoustic Ball Missed Being Caught By Supplier's Crews Causing Major Damage.

## Socal Water Utility Tests Over 200-Miles Using Acoustic Ball Finding ZERO LEAKS.





rossro<mark>ads of</mark> America

#### **Machine-Intelligent Leak Detection is Here**

# Untethered Acoustic Ball Misses Leaks And, Catastrophic Failures Follow.



Bupture#1—Mier Acoustic Ball Found No Leaks







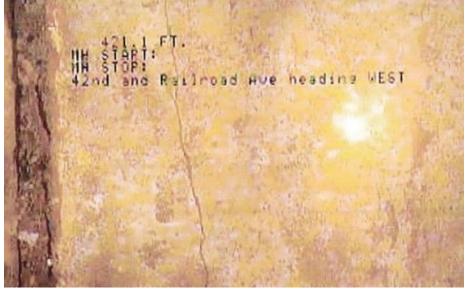


#### RUDUUG#2-15-Months After 1st Rupturg



### **Both Ruptures Cost Over \$2 Million, Each**

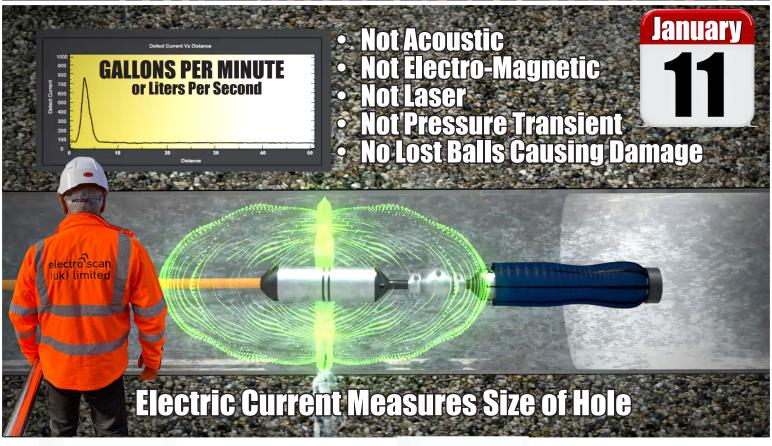




CCTV of dewatered pipe showed major radial cracks that were not identified as 'LEAKS' using Untethered Acoustic Ball.

Electro Scan automatically identifies & quantifies leaks from cracks, without dependence on pipe pressure or noise.







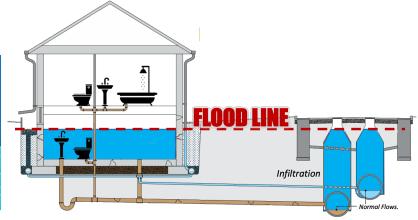


### New Standard for Targeting High Risk Flood Locations



#### **Top 3 Causes of Flooding**

- 1. Wet-Weather Infiltration into Sewers LEAKS
- Pipe Blockages
- 3. Equipment Failure



### Seamless GIS Intergration



### Technology

"Electro Scan's Focused Electrode Leak Location, is a Game Changing Technology"

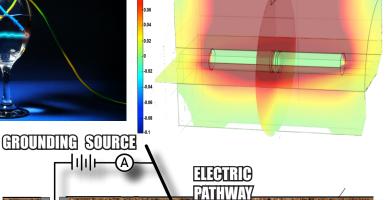
#### **How Do We Find & Measure Leaks?**

If a pipe leaks electricity, it leaks water. And can be measured in gallons per minute or litres per second.

NOT FLOW OT PRESSURE DEPENDENT







DEFECT

PROBE

Completing The Circuit Finds Every Leak!

Results independently calibrated using COMSOL Multiphysics®.











Dye Flood Testing





Electro Scan's Machine-Intelligent Data Replaces Time Consuming, Often Inaccurrate Acoustic & Visual Guesswork."

### Team







International pioneer in water & wastewater asset management & condition assessment. Multi-patent holder in pipe leak detection, with nearly 40 years of experience in water & sewer industry. Founded Enterprise Asset Management (EAM) company in 1983 and sold for \$100 million in 2007. Founded Electro Scan in 2011 and Electro Scan (UK) Limited in 2014. Former Chair, ASTM F36.20, Inspection & Renewal Water & Wastewater Infrastructure.





Carissa Boudwin, VP, Chief Revenue Officer. In charge of corporate wide Technology as a Service (TaaS) and Software as a Service (SaaS) licensing. B.S. George Mason University. Over 5 years with the Company managing data reporting, sales quotes & proposals, technology licensing, and revenue recognition.





Michael Condran, PE, VP, Chief Engineering Officer. Responsible for engineered quality assurance, quality control, decision support, and reporting, with 25-years of experience with major global engineering firms. Licensed PE in Colorado, Florida, North Carolina, and Washington.





Mike App, VP, Chief Implementation Officer. Responsible for all Project Implementations & Deliverables, worldwide, with over 10-years of experience in Cured-In-Place Pipe (CIPP) and trenchless rehabilitation industry.





Paul Pasko, PE, VP, Intl. Business Development.
Responsible for International Partnerships and Projects, Pasko brings over 30 years of experience condition assessment & Trenchless rehabilitation projects. In 2019, Pasko was was recognized by the American Public Works Association (APWA) as the Professional Manager of the Year Award – Engineering and Technology. Licensed PE in Illinois and Minnesota.





Brad Weston, Director, Electro Scan (UK) Limited. Responsible for UK and EU Water & Sewer Leak Detection Projects, with Master Certificate in Advanced Low Voltage Conductivity. Prior to working with Electro Scan, Weston worked for WRc doing over 1,000 water insertions.

### Accurate, Fast, Repeatable



### **North America**

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### **EU & UK**

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